

**BOWIE ENTREPRENEURSHIP LIVING-LEARNING CENTER
AT BOWIE STATE UNIVERSITY,
A PROJECT OF MARYLAND ECONOMIC
DEVELOPMENT CORPORATION**

**Management's Discussion and
Analysis and Financial Statements
Together With Independent Auditors' Report**

For the Years Ended June 30, 2025 and 2024

**BOWIE ENTREPRENEURSHIP LIVING-LEARNING CENTER
AT BOWIE STATE UNIVERSITY, A PROJECT OF MARYLAND
ECONOMIC DEVELOPMENT CORPORATION (MEDCO)**

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BOWIE ENTREPRENEURSHIP LIVING-LEARNING CENTER AT BOWIE STATE UNIVERSITY, A PROJECT OF MEDCO

Management's Discussion and Analysis For the Years Ended June 30, 2025 and 2024

As management of Bowie Entrepreneurship Living-Learning Center (Bowie ELLC) at Bowie State University (the Project), a project of Maryland Economic Development Corporation (MEDCO), we offer readers of the Project's financial statements this narrative overview and analysis of the financial activities of the Project for the fiscal years ended June 30, 2025 and 2024. Management's Discussion and Analysis (MD&A) is designed to (a) assist the reader in focusing on significant financial issues, (b) provide an overview of the Project's financial activity, and (c) identify changes in the Project's financial position. We encourage readers to consider the information presented here in conjunction with the Project's financial statements and accompanying notes.

Financial Highlights

The financial highlights of the Project for the year ended June 30, 2025 were as follows:

- Occupancy ranged from 74% to 96% during the 2024 – 2025 academic year.
- The Project's total operating revenues were \$5,309,000 for the 2024-2025 year.
- The Project's net position is a deficit of \$5,896,000 of June 30, 2025, primarily as a result of the excess of net non-operating expenses over operating income on a cumulative basis.
- The Project did not meet the Release test per the trust indenture for the distribution of excess funds from the surplus fund, which resulted in no ground rent expense during the fiscal year.
- Bad debt expense decreased by \$1,086,000 primarily due to an increase in financial aid funding.

The financial highlights of the Project for the year ended June 30, 2024 were as follows:

- Occupancy ranged from 95% to 99% during the 2023 – 2024 academic year.
- The Project's total operating revenues were \$5,519,000 for the 2023-2024 academic year.
- The Project's net position is a deficit of \$5,511,000 as of June 30, 2024, primarily as a result of the excess of net non-operating expenses over operating income on a cumulative basis.
- The Project met the Release test per the trust indenture for distribution of excess cash. The Project made a ground rent payment in fiscal year 2024 totaling \$262,000, which represents all excess funds in the surplus fund on the release date as set forth in the trust indenture.

BOWIE ENTREPRENEURSHIP LIVING-LEARNING CENTER AT BOWIE STATE UNIVERSITY, A PROJECT OF MEDCO

Management's Discussion and Analysis For the Years Ended June 30, 2025 and 2024

Overview of the Financial Statements

This MD&A is intended to serve as an introduction to the Project's financial statements. The Project is intended to be a self-supporting entity and follows enterprise fund reporting; accordingly, the financial statements are presented using the economic resources measurement focus and the accrual basis of accounting. Enterprise fund statements offer short-term and long-term financial information about the activities and operations of the Project. These statements are presented in a manner similar to a private business, such as a commercial real estate project. The Project's statements consist of two parts: the financial statements and notes to the financial statements.

The Financial Statements

The Project's financial statements are designed to provide readers with a broad overview of its finances, in a manner similar to a private-sector business.

The statements of net position present information on all of the Project's assets, liabilities and deferred inflows of resources, with the difference reported as net position. MEDCO issued limited obligation revenue bonds to provide capital financing for construction of Bowie ELLC at Bowie State University. The proceeds were deposited with a trustee and invested, generally in United States government or agency securities, guaranteed investment contracts or repurchase agreements, until disbursed for the acquisition or construction of capital assets or certain required reserves. The revenue bonds were issued in MEDCO's name; however, neither MEDCO nor the State of Maryland has any obligation for the bonds beyond the resources of the Project.

The statements of revenues, expenses and changes in net position present the operating activities of the Project and sources of non-operating revenues and expenses.

The statements of cash flows present summarized sources and uses of funds for the Project. Cash flows from operating activities generally represent the results of leasing and operating the Project, exclusive of interest income and expense. Cash flows from capital and related financing and investing activities generally reflect the incurrence of debt obligations, the subsequent investment of debt proceeds in the Project, periodic principal and interest payments on the debt, and earnings on investments.

The Project is owned by MEDCO; however, at the end of the ground lease, ownership of the Project will revert to the University System of Maryland.

Notes to the Financial Statements

The notes provide additional information that is essential to a full understanding of the data provided in the financial statements. The notes to the financial statements can be found on pages 13-26 of this report.

**BOWIE ENTREPRENEURSHIP LIVING-LEARNING CENTER
AT BOWIE STATE UNIVERSITY,
A PROJECT OF MEDCO**

**Management's Discussion and Analysis
For the Years Ended June 30, 2025 and 2024**

Financial Analysis of Bowie Entrepreneurship Living-Learning Center at Bowie State University

The following table summarizes the Project's financial position as of June 30,:

	<u>2025</u>	<u>2024</u>	<u>2023</u>
Current assets	\$ 3,006,701	\$ 3,621,368	\$ 2,555,334
Other assets	40,667,912	41,565,908	44,332,794
Total Assets	<u>43,674,613</u>	<u>45,187,276</u>	<u>46,888,128</u>
Current liabilities	1,922,417	1,912,283	1,875,792
Bonds payable, net of current portion	47,580,617	48,415,212	49,183,054
Total Liabilities	<u>49,503,034</u>	<u>50,327,495</u>	<u>51,058,846</u>
Deferred inflow of resources	<u>68,059</u>	<u>371,265</u>	<u>192,858</u>
Net investments in capital assets	(10,928,612)	(10,144,055)	(9,151,734)
Restricted under trust indenture	5,032,132	4,632,571	4,788,158
Total Net Position	<u>\$ (5,896,480)</u>	<u>\$ (5,511,484)</u>	<u>\$ (4,363,576)</u>

Significant factors in the changes in the Project's financial position for the year ended June 30, 2025 include:

- Current assets decreased by \$615,000 primarily due to decreases in cash and cash equivalents of \$423,000 as a result of financing and investing activities, deposits with bond trustee of \$321,000 due to transfers to the repair and replacement fund, and Due from University of \$129,000. These decreases were partially offset by an increases in accounts receivable, net of allowance, of \$177,000 and other receivable of \$81,000.
- Other assets decreased by \$898,000 primarily due to the decrease in right to use buildings of \$1,549,000 as a result of current year amortization of \$1,708,000, partially offset by the reclassification of due from university to buildings and improvements of \$127,000 and furnishings and equipment additions of \$39,000. This decrease was partially offset by an increase in funds on deposit with bond trustee in the repair and replacement and surplus funds of \$367,000 and \$353,000, respectively.
- Non-current liabilities decreased \$835,000 due to \$600,000 of scheduled bond principal payments becoming current, and current year amortization of the bond issue premium and discount totaling \$235,000.

**BOWIE ENTREPRENEURSHIP LIVING-LEARNING CENTER
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**Management's Discussion and Analysis
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**Financial Analysis of Bowie Entrepreneurship Living-Learning Center at Bowie State University –
continued**

- Net position decreased by \$385,000 as a result of the excess of net non-operating expenses of \$1,488,000 over the Project's operating income of \$1,103,000.

Significant factors in the changes in the Project's financial position for the year ended June 30, 2024 include:

- Current assets increased \$1,066,000 primarily due to an increase in cash and cash equivalents \$522,000 and deposits with bond trustee of \$441,000 due to pending transfers from the interest and principle accounts for payments in July.
- Other assets decreased \$2,767,000 as a result of current year amortization of the right-of-use-asset of \$1,690,000 and a decrease in funds on deposit with the bond trustee in the surplus and repair and replacement funds of \$1,035,000 and \$110,000 respectively. These decreases were partially offset by an increase in funds on deposit with the bond trustee in debt service reserve fund of \$68,000.
- Non-current liabilities decreased \$768,000 due to \$530,000 of scheduled bond principal payments becoming current, and current year amortization of the bond issue premium and discount totaling \$238,000.
- Net position decreased by \$1,148,000 as a result of the excess of net non-operating expenses of \$1,459,000 over the Project's operating income of \$311,000.

BOWIE ENTREPRENEURSHIP LIVING-LEARNING CENTER AT BOWIE STATE UNIVERSITY, A PROJECT OF MEDCO

Management's Discussion and Analysis For the Years Ended June 30, 2025 and 2024

Financial Analysis of Bowie Entrepreneurship Living-Learning Center at Bowie State University – continued

The following table summarizes the Project's revenues and expenses for the years ended June 30,:

	<u>2025</u>	<u>2024</u>	<u>2023</u>
Operating Revenues:			
Apartment rentals	\$ 5,184,325	\$ 5,481,508	\$5,113,860
Other	125,161	37,066	80,167
Total Operating Revenues	<u>5,309,486</u>	<u>5,518,574</u>	<u>5,194,027</u>
Operating Expenses:			
Property operating costs	2,133,162	2,978,598	1,663,454
Management and service fees	200,669	192,668	225,605
Administrative and general	159,724	79,899	71,701
Sales and marketing	4,981	4,514	10,458
Ground rent	-	262,080	1,968,259
Amortization	1,707,590	1,690,163	1,690,163
Total Operating Expenses	<u>4,206,126</u>	<u>5,207,922</u>	<u>5,629,640</u>
Operating Income (Loss)	1,103,360	310,652	(435,613)
Non-operating Expenses, net	<u>(1,488,356)</u>	<u>(1,458,560)</u>	<u>(1,569,794)</u>
Change in Net Position	(384,996)	(1,147,908)	(2,005,407)
Net Position, beginning of year	<u>(5,511,484)</u>	<u>(4,363,576)</u>	<u>(2,358,169)</u>
Net Position, end of year	<u>\$ (5,896,480)</u>	<u>\$ (5,511,484)</u>	<u>\$ (4,363,576)</u>

Significant factors in the results for the year ended June 30, 2025 include:

- Occupancy ranged from 74% to 96% during the 2024 – 2025 academic year.
- Operating revenues decreased by \$209,000 primarily due to the decrease in rental revenue as a result of the decrease in occupancy.
- The Project's total operating expenses decreased by \$1,002,000 primarily due to decreases in property operating costs and ground rent expense of \$845,000 and \$262,000, respectively. The decrease in property operating expenses was primarily due to the decrease in bad debt expense of \$1,086,000 as a result of increased financial aid funding. This decrease was offset by increases in operating administrative expenses of \$69,000, interior cleaning expenses of \$56,000, and property operating salaries of \$52,000. The decrease in ground rent expense was primarily driven by the decrease in excess funds held in the surplus account at the release date (Note 5).

BOWIE ENTREPRENEURSHIP LIVING-LEARNING CENTER AT BOWIE STATE UNIVERSITY, A PROJECT OF MEDCO

Management's Discussion and Analysis For the Years Ended June 30, 2025 and 2024

Financial Analysis of Bowie Entrepreneurship Living-Learning Center at Bowie State University – continued

Significant factors in the results for the year ended June 30, 2024 include:

- Occupancy ranged from 95% to 99% for the academic year 2023-2024.
- The Project's total operating revenues were \$5,519,000 for the 2023 – 2024 academic year.
- The Project's total operating expenses decreased by \$422,000 primarily due to a \$1,706,000 decrease in ground rent expense and \$33,000 decrease in management and service fees, offset by an increase in property operating costs of \$1,315,000, primarily due to an increase in bad debt expense of \$1,431,000 (Note 1).

Capital Asset and Debt Administration

Capital Assets

In 2018, MEDCO was requested to assist in the development of the Bowie ELLC project for Bowie State University that would contain both student housing and retail build-outs through issuance of its tax-exempt revenue bonds. The proceeds of the bonds were used for the initial design, construction and furnishing of the student housing portion of the project.

The most significant capital asset events during the year ended June 30, 2025 include the reclassification of due from university to buildings and improvements of \$127,000 and furnishings and equipment of \$39,000 for elevator repairs. There were no major capital asset events during the year ended June 30, 2024.

Debt

As of June 30, 2025, and 2024, the Project had total debt outstanding, net of unamortized bond discount, of \$48,181,000 and \$48,945,000, respectively. None of this debt is backed by the full faith and credit of the State of Maryland or MEDCO. The debt is secured solely by the revenues and assets of the Project.

There were no major debt events during the years ended June 30, 2025 and 2024.

Contacting Management of MEDCO

This report is designed to provide Maryland citizens and taxpayers, and our customers, clients, investors and creditors, with a general overview of the finances of Bowie ELLC at Bowie State University. If you have questions about this report or need additional information, contact Maryland Economic Development Corporation, 7 Saint Paul Street, Suite 940, Baltimore, MD 21202.



Independent Auditors' Report

To the Board of Directors of
Maryland Economic Development Corporation:

Opinions

We have audited the accompanying financial statements of Bowie Entrepreneurship Living-Learning Center at Bowie State University (the Project), a project of Maryland Economic Development Corporation (MEDCO), as of and for the years ended June 30, 2025 and 2024, and the related notes to the financial statements, which collectively comprise the Project's basic financial statements as listed in the table of contents.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Bowie Entrepreneurship Living-Learning Center at Bowie State University as of June 30, 2025 and 2024, and the respective changes in financial position, and where applicable, cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinions

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Bowie Entrepreneurship Living-Learning Center at Bowie State University and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Bowie Entrepreneurship Living-Learning Center at Bowie State University's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.



Emphasis of Matter

As discussed in Note 1, the financial statements are intended to present only the financial position, changes in financial position and cash flows of the Project. They do not purport to, and do not present fairly the financial position of MEDCO as of June 30, 2025 and 2024, the changes in its financial position and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Bowie Entrepreneurship Living-Learning Center at Bowie State University's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Bowie Entrepreneurship Living-Learning Center at Bowie State University's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audits.

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 1-6 be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audits of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

SC&H Attest Services, P.C.

September 29, 2025

**BOWIE ENTREPRENEURSHIP LIVING-LEARNING CENTER
AT BOWIE STATE UNIVERSITY,
A PROJECT OF MEDCO**

Statements of Net Position

<i>As of June 30,</i>	<i>2025</i>	<i>2024</i>
Assets		
Current Assets:		
Cash and cash equivalents	\$ 1,043,198	\$ 1,465,830
Deposits with bond trustee – restricted	1,544,700	1,865,835
Accounts receivable, net of allowance for doubtful accounts of \$2,338,891 and \$1,870,161, respectfully	250,761	73,623
Other receivable	81,006	-
Interest receivable	15,000	20,653
Due from University	27,514	156,392
Prepaid expenses and other assets	44,522	39,035
Total Current Assets	3,006,701	3,621,368
Non-current Assets:		
Deposits with bond trustee – restricted	3,415,907	2,764,751
Right to use buildings, net of accumulated amortization of \$6,600,529 and \$4,921,085, respectfully	37,252,005	38,801,157
Total Non-current Assets	40,667,912	41,565,908
Total Assets	43,674,613	45,187,276
Liabilities and Net Position		
Current Liabilities:		
Accounts payable and other accrued expenses	377,717	426,983
Accrued interest payable	944,700	955,300
Current portion of bonds payable	600,000	530,000
Total Current Liabilities	1,922,417	1,912,283
Non-current Liabilities:		
Bonds payable, net of current portion	47,580,617	48,415,212
Total Liabilities	49,503,034	50,327,495
Deferred Inflow of Resources		
Rents and fees collected in advance	68,059	371,265
Commitments and Contingencies (Note 5)		
Net Position:		
Net investments in capital assets	(10,928,612)	(10,144,055)
Restricted under trust indenture	5,032,132	4,632,571
Total Net Position	\$ (5,896,480)	\$ (5,511,484)

The accompanying notes are an integral part of these financial statements.

BOWIE ENTREPRENEURSHIP LIVING-LEARNING CENTER
AT BOWIE STATE UNIVERSITY,
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Statements of Revenues, Expenses and Changes in Net Position

<i>For the Years Ended June 30,</i>	<i>2025</i>	<i>2024</i>
Operating Revenues:		
Apartment rentals	\$ 5,184,325	\$ 5,481,508
Other	125,161	37,066
Total Operating Revenues	5,309,486	5,518,574
Operating Expenses:		
Property operating costs	2,133,162	2,978,598
Management and service fees	200,669	192,668
Administrative and general	159,724	79,899
Sales and marketing	4,981	4,514
Ground rent	-	262,080
Amortization	1,707,590	1,690,163
Total Operating Expenses	4,206,126	5,207,922
Operating Income	1,103,360	310,652
Non-operating Revenues (Expenses):		
Interest income	174,234	214,197
Interest expense	(1,654,806)	(1,672,757)
Loss on retirement of right to use building assets	(7,784)	-
Net Non-operating Expenses	(1,488,356)	(1,458,560)
Change in Net Position	(384,996)	(1,147,908)
Net Position, beginning of year	(5,511,484)	(4,363,576)
Net Position, end of year	\$ (5,896,480)	\$ (5,511,484)

The accompanying notes are an integral part of these financial statements.

**BOWIE ENTREPRENEURSHIP LIVING-LEARNING CENTER
AT BOWIE STATE UNIVERSITY,
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Statements of Cash Flows		
<i>For the Years Ended June 30,</i>	2025	2024
Cash Flows from Operating Activities:		
Cash received from licensee	\$ 4,216,512	\$ 4,056,095
Cash paid for operating expenses	(1,892,787)	(1,974,711)
Net Cash and Cash Equivalents Provided by Operating Activities	2,323,725	2,081,384
Cash Flows from Capital and Related Financing Activities:		
Interest paid	(1,900,001)	(1,919,799)
Right to use building expenditures	(166,222)	-
Principal payment on bonds payable	(530,000)	(460,000)
Net Cash and Cash Equivalents Used in Capital and Related Financing Activities	(2,596,223)	(2,379,799)
Cash Flows from Investing Activities:		
Net sales (purchases) of deposits with bond trustee - restricted	(330,021)	635,388
Interest received	179,887	215,104
Net Cash and Cash Equivalents Provided by (Used in) Investing Activities	(150,134)	850,492
Net Increase (Decrease) in Cash and Cash Equivalents	(422,632)	552,077
Cash and Cash Equivalents, beginning of year	1,465,830	913,753
Cash and Cash Equivalents, end of year	\$ 1,043,198	\$ 1,465,830
Reconciliation of operating income to net cash and cash equivalents provided by operating activities:		
Operating income	\$ 1,103,360	\$ 310,652
Adjustment to reconcile operating income to net cash and cash equivalents provided by operating activities:		
Amortization	1,707,590	1,690,163
Provision for doubtful accounts	531,624	1,617,197
Changes in operating assets and liabilities:		
Accounts receivable	(708,762)	(1,640,886)
Other receivable	(81,006)	-
Due from University	128,878	(11,784)
Prepaid expenses and other assets	(5,487)	(38,056)
Accounts payable and other accrued expenses	(49,266)	(24,309)
Deferred inflow of resources	(303,206)	178,407
Net Cash and Cash Equivalents Provided by Operating Activities	\$ 2,323,725	\$ 2,081,384
Supplemental Disclosure of Non-Cash Capital and Related Financing Activities:		
Amortization of issue discount on bonds	\$ 9,034	\$ 9,161
Loss on retirement of right to use building assets	\$ 7,784	\$ -
Amortization of issue premium on bonds	\$ 243,629	\$ 247,003

The accompanying notes are an integral part of these financial statements.

BOWIE ENTREPRENEURSHIP LIVING-LEARNING CENTER AT BOWIE STATE UNIVERSITY, A PROJECT OF MEDCO

Notes to Financial Statements For the Years Ended June 30, 2025 and 2024

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND RELATED MATTERS

Ownership and Management

Bowie Entrepreneurship Living-Learning Center (Bowie ELLC) at Bowie State University (the Project), located in Prince George's County, Maryland, is a project of Maryland Economic Development Corporation (MEDCO). The Project consists of a student housing facility containing apartments with 557 beds including a license to use approximately 63 parking spaces within the approximately 123-space surface parking lot, as part of a six story residential living-learning facility also containing approximately 3,400 square feet of retail space, and approximately 7,900 square foot entrepreneurship center located on a parcel of land leased from the State of Maryland for the use of the University System of Maryland on behalf of Bowie State University (BSU). The Project accepted its first residents in August 2021.

The Project entered into a management agreement with Capstone On-Campus Management, LLC (COCM) whereby COCM provides certain management, leasing and administrative services to the Project. The agreement renews on a yearly basis and provides for a monthly fee equal to three percent (3%) of the Rental Revenues for such month (the "Manager Fee"). Fifty percent (50%) of the Manager Fee is paid monthly, and fifty percent (50%) of the Manager Fee is paid following the end of each semester (to the extent Rental Revenues are available for deposit in the Management Fees Fund). Management fee expense was \$127,238 and \$120,218 for the years ended June 30, 2025 and 2024, respectively. Accounts payable related to this expense totaled \$43,418 and \$35,093 as of June 30, 2025 and 2024, respectively.

Pursuant to the Trust Indenture dated February 1, 2020, MEDCO is entitled to an issuer's fee and an administrative service fee for administrative support and other services provided. The issuer's fee is 0.1% of the principal amount of the outstanding bonds paid in advance, at the closing of the Series 2020 bonds, and annually thereafter. The administrative fee is (i) \$44,915 payable on the Closing Date, (ii) \$44,915 payable on the anniversary of the Closing Date and (iii) 0.5% of revenues for each succeeding fiscal year paid in arrears. Issuer's fees were \$43,925 and \$44,455 and administrative fees were \$27,344 and \$27,995 for the years ended June 30, 2025 and 2024, respectively. Interest incurred on past due administrative fees totaled \$2,162 and \$0 for the years ended June 30, 2025 and 2024, respectively. Issuer's and administrative fees payable, including interest, totaled \$57,501 and \$27,995 as of June 30, 2025 and 2024, respectively, and are included in accounts payable and accrued expenses on the accompanying statements of net position.

**BOWIE ENTREPRENEURSHIP LIVING-LEARNING CENTER
AT BOWIE STATE UNIVERSITY,
A PROJECT OF MEDCO**

**Notes to Financial Statements
For the Years Ended June 30, 2025 and 2024**

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND RELATED MATTERS –
continued**

Basis of Presentation

The accompanying financial statements present the financial position, changes in financial position, and cash flows of the Project based on amounts specifically identifiable in MEDCO's accounting records. The Project is a project of MEDCO and as such all financial data presented herein is also included in the financial statements of MEDCO as of and for the years ended June 30, 2025 and 2024. However, the accompanying financial statements present only the Project and do not purport to, and do not, present the financial position of MEDCO as of June 30, 2025 and 2024 and the changes in its financial position and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America. MEDCO utilizes the economic resources measurement focus and the accrual basis of accounting in preparing these financial statements, wherein revenues are recognized when earned and expenses are recognized when incurred. Also, in preparing its financial statements, MEDCO has adopted Governmental Accounting Standards Board (GASB) 62, *Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements*.

Recently Issued Accounting Principles

In April 2024, the GASB issued Statement 103, *Financial Reporting Model Improvements* (GASB 103). The objective of this Statement is to improve key components of the financial reporting model to enhance its effectiveness in providing information that is essential for decision making and assessing a government's accountability and addresses certain application issues. The requirements for this Statement (1) will improve MD&A and the quality of the analysis of changes from the prior year, which will enhance the relevance of that information and clarity on what information will be included, (2) will provide clarity regarding which items should be reported separately from other inflows and outflows of resources, (3) will change the definitions of operating revenues and expenses and of nonoperating revenues and expenses improving comparability from government to government, (4) will improve comparability for presentation of major component information, and (5) will require that budgetary comparison information to be presented as required supplementary information, including specified variances columns and explanations of significant variances, which will improve comparability and provide more useful information for decision-making and accountability. This new guidance is effective for fiscal years beginning after June 15, 2025 and should be applied retrospectively. Early adoption is permitted. The Project is currently evaluating the timing of its adoption and the impact of adopting GASB 103 on the accompanying financial statements.

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**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND RELATED MATTERS –
continued**

Recently Issued Accounting Principles – continued

In September 2024, the GASB issued Statement 104, *Disclosure of Certain Capital Assets* (GASB 104). The objective of this Statement is to provide users of government financial statements with essential information about certain types of capital assets. The requirements of this Statement will improve financial reporting by providing users of financial statements with essential information about certain types of capital assets in order to make informed decisions and assess accountability. Additionally, the disclosure requirements will improve consistency and comparability between governments. This new guidance is effective for fiscal years beginning after June 15, 2025 and should be applied retrospectively. Early adoption is permitted. The Project is currently evaluating the timing of its adoption and the impact of adopting GASB 104 on the accompanying financial statements.

Recently Adopted Accounting Principles

Effective July 1, 2023, the Project adopted GASB Statement 101, *Compensated Absences* (GASB 101). The objective of this Statement is to better meet the information needs of financial statement users by updating the recognition and measurement guidance for compensated absences. This Statement requires that liabilities for compensated absences be recognized for (1) leave that has not been used and (2) leave that has been used but not yet paid in cash or settled through non-cash means. This new guidance is effective for fiscal years beginning after December 15, 2023 and should be applied retrospectively. Early adoption is permitted. The Project elected to early adopt GASB 101 during the year ended June 30, 2024. There was no effect on operating income or net position as a result of the adoption of GASB 101.

Effective July 1, 2024, the Project adopted GASB Statement 102, *Certain Risk Disclosures* (GASB 102). GASB 102 requires disclosure of significant risks related to vulnerabilities from certain concentrations and constraints that could impact the Project's ability to provide services or meet its obligations as they come due. The required disclosures apply if the Project is aware of the concentration or constraint prior to issuing the financial statements, and if an event related to the concentration or constraint has occurred or is more likely than not to occur within 12 months of the financial statement date, and is expected to have a significant effect within three years. The adoption of GASB 102 did not warrant any additional disclosure for the Project as the Project is not aware of any events related to a specific concentration or constraint that has occurred as of the September 29, 2025 and is more than likely than not to occur within 12 months of the financial statement date, and is expected to have a significant effect within three years. Management will continue to monitor and assess any potential impacts on its financial statements due to concentrations and constraints, in accordance with the requirements of GASB 102.

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**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND RELATED MATTERS –
continued**

Public-Public Partnership with the University System of Maryland

In 2018, MEDCO was requested to assist in the development of a student entrepreneurship living-learning center (ELLC) project for the University. The land underlying the Project is leased from the State of Maryland and title to the Project will revert to the University System of Maryland upon termination of the lease. MEDCO will operate and collect revenues from the Project for the duration of the lease term. In accordance with GASB 94, the arrangement between MEDCO and the University System of Maryland qualifies as a Public-Public Partnership (PPP) arrangement that meets the definition of a Service Concession Arrangement (SCA). GASB 94 requires that the Project recognize the cost of the student housing facility as an intangible asset, and amortize the asset using the straight line method over the shorter of the estimated useful life or the life of the ground lease agreement pursuant to the PPP arrangement. The intangible asset is reflected as right to use buildings in the accompanying statements of net position as of June 30, 2025 and 2024.

PPPs are evaluated for impairment on an annual basis under GASB Statement No. 51, *Accounting and Financial Reporting for Impairment of Intangibles* (GASB 51). GASB 51 requires an evaluation of prominent events or changes in circumstances affecting intangibles to determine whether impairment of an intangible has occurred. Such events or changes in circumstances that may be indicative of impairment include expedited deterioration of an associated tangible asset, changes in the terms or status of a contract associated with an intangible asset, and a change from an indefinite to a finite useful life. As of June 30, 2025 and 2024, management does not believe that the SCA meets the criteria for impairment as set forth in GASB 51.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses recognized during the reporting period. Actual results may differ from those estimates.

Cash and Cash Equivalents

Short-term investments with maturities of three months or less at date of purchase are classified as cash equivalents, except that any such investments purchased with funds on deposit with the bond trustee are classified with such deposits.

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**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND RELATED MATTERS –
continued**

Cash and Cash Equivalents – continued

The Project maintains substantially all of its cash with one commercial bank. Accounts are guaranteed by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 per depositor. The Project periodically maintains cash balances in excess of FDIC coverage. Management considers this to be a normal business risk.

The Project is required by Section 17-101(d) of the Local Government Article of the Annotated Code of Maryland to collateralize deposits in banks in excess of federal deposit insurance. Satisfactory collateral is enumerated at Section 6-202 of the State Finance and Procurement Article of the Code. As of June 30, 2025 and 2024, bank deposits were properly collateralized.

Accounts Receivable

Accounts receivable represents past-due rent and various fees charged to residents. The Project provides an allowance for doubtful accounts based on the estimated collectability of residents' accounts. Management's evaluation is based upon an analysis of past-due accounts and historical collection experience. The allowance for doubtful accounts as of June 30, 2025 and 2024 totaled \$2,338,891 and \$1,870,161, respectively. Accounts receivable are written off when it is determined amounts are uncollectible.

Bad debt expense totaled \$531,624 and \$1,617,197 for the years ended June 30, 2025 and 2024, respectively.

Deferred Inflow of Resources

A deferred inflow of resources represents an acquisition of net position that applies to a future period and will not be recognized as an inflow of resources (revenue) until that time. As of June 30, 2025 and 2024, the Project recognized rents and fees collected in advance, which do not meet the availability criteria, as a deferred inflow of resources on the accompanying statements of net position.

Due from University

Due from University represents amounts paid by the Project on behalf of Bowie State University which are used to pay for construction costs expenditures. Due from University amounts totaled \$27,514 and \$156,392 as of June 30, 2025 and 2024, respectively.

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**Notes to Financial Statements
For the Years Ended June 30, 2025 and 2024**

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND RELATED MATTERS –
continued**

Net Position

Net position is presented as either net investments in capital assets or restricted under trust indenture. Net investments in capital assets represents the difference between the right to use buildings and the related debt obligations. Restricted under indenture represents the difference between net investments in capital assets and total net position, as all other funds are restricted as to their use under the terms of the trust indenture.

Revenue Recognition

The Project's revenues are derived primarily from leasing of apartments. Revenues are recognized monthly over the terms of the respective leases.

Classification of Revenues and Expenses

Revenues and expenses related to the day-to-day activities of the Project are reported as operating revenues and expenses. Other revenues and expenses, consisting primarily of interest income and interest expense, are reported as non-operating revenues and expenses.

Advertising Costs

Advertising costs are expensed as incurred. Advertising expenses were \$4,981 and \$4,514 during the years ended June 30, 2025, and 2024, respectively, and are included within sales and marketing expenses in the accompanying statements of revenues, expenses and changes in net position.

Income Taxes

MEDCO qualifies for tax-exempt status under Section 501(c)(4) of the Internal Revenue Code and Section 10-104 of the Tax-General Article of the Annotated Code of Maryland. Accordingly, no provision or benefit for income taxes is included in the accompanying financial statements.

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**Notes to Financial Statements
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2. DEPOSITS WITH BOND TRUSTEE

Pursuant to the provisions of the trust indenture relating to the bonds payable (Note 4), deposits with bond trustee include the following reserve funds and restricted accounts as of June 30,:

	2025	2024
Current assets:		
Revenue account	\$ -	\$ 363,605
Interest account	944,700	963,212
Principal account	600,000	539,018
Current Portion	1,544,700	1,865,835
Non-current assets:		
Repair and replacement fund	485,264	118,184
Surplus fund	352,543	-
Debt service reserve fund	2,578,100	2,646,567
Non-current Portion	3,415,907	2,764,751
Total Deposits with Bond Trustee	\$ 4,960,607	\$ 4,630,586

The trust indenture authorizes MEDCO or its trustee bank to invest the deposits as detailed under *Credit Risk* below. Interest earned on these investments was approximately \$174,000 and \$214,000 for the years ended June 30, 2025 and 2024, respectively.

Investments of deposits with trustee are carried at fair value and are summarized as follows as of June 30,:

	2025	2024
Money market funds	\$ 4,960,607	\$ 4,630,586
Total Deposits with Bond Trustee	\$ 4,960,607	\$ 4,630,586

The deposits with bond trustee are subject to certain risks including the following:

Interest Rate Risk – The trustee has limited investments to a money market that invest in U.S. government securities that can be liquidated at any time to meet the cash flow requirements of the Project and short term U.S. Treasury notes which are subject to minimal interest rate risk due to their short term nature. As a result, the Project is not subject to interest rate risk.

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**Notes to Financial Statements
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2. DEPOSITS WITH BOND TRUSTEE – continued

Credit Risk – The Project’s trust indenture limits MEDCO’s investments to government obligations; federal agencies obligations; certificates of deposit issued by certain banks, trust companies, or savings and loan associations; repurchase agreements for government and agency obligations; direct obligations issued by the United States; commercial paper; United States dollar denominated deposit accounts, federal funds and bankers’ acceptances with domestic commercial banks; money market, public sector investment pools so long as MEDCO’s deposit does not exceed 5% of the aggregated pool balance at any time; pre-refunded municipal obligations, general obligations of states; or investment agreements. As defined in the trust indenture, certain investments listed above must meet specific requirements to be a qualifying investment, such as high rating qualifications based on information from the major rating agencies, collateralization requirements, guaranteed repayment, and maturity requirements. The Project’s investments were in compliance with these limitations as of June 30, 2025 and 2024.

Concentrations of Credit Risk – MEDCO’s investment policy does not limit the amount that may be invested in any one issuer except for public sector pool funds as described under Credit Risk above. The Project held no investments in public sector pool funds as of June 30, 2025 and 2024.

Custodial Risk – MEDCO is not subject to custodial risk because the mutual funds are not evidenced by securities that exist in physical form and all other deposits are held in the Project’s name.

The Series 2020 trust indenture requires the Project to set aside \$200 per bed per year, increasing annually by the greater of 3% or the recommendation of an independent engineer or independent architect, from cash flows for future capital repairs and replacement of furnishings and equipment. These funds are to be segregated in a separate account within the trust. The repair and replacement fund was adequately funded at its required balance as of June 30, 2025. The repair and replacement fund was underfunded by \$238,299 as of June 30, 2024.

Investments are measured and reported at fair value and are classified and disclosed in one of the following categories:

- Level 1 – Quoted prices are available in active markets for identical investments as of the reporting date.
- Level 2 – Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reporting date, and fair value is determined through the use of models or other valuation methodologies.
- Level 3 – Pricing inputs are unobservable for the investment and include situations where there is little, if any, market activity for the investment. The inputs into the determination of fair value require significant management judgment or estimation.

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2. DEPOSITS WITH BOND TRUSTEE – continued

As described above, the Project's Level 1 investments are required to be invested in accordance with the trust indenture. As such, they must meet specific requirements to be a qualifying investment, such as high rating qualifications, collateralization requirements, guaranteed repayment, and maturity requirements. The Project's investments were in compliance with these limitations as of June 30, 2025 and 2024.

3. RIGHT TO USE BUILDINGS

Pursuant to GASB 94, the PPP between MEDCO and the University System of Maryland, the Project has recorded a right to use buildings asset on the accompanying statements of net position. Under GASB 94, any costs of improvements made to the facility during the term of the SCA increase the right to use buildings asset. The right to use buildings asset should be amortized in a systematic and rational manner. The Project has amortized the right to use buildings asset using the straight-line method based on the useful lives of the underlying asset to which the Project has the right to use. The portion of the right to use buildings asset attributable to the underlying buildings and improvements is being amortized over a useful life of thirty-nine years and the portion attributable to furnishings and equipment is being amortized over three to ten years.

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3. RIGHT TO USE BUILDINGS – continued

Right to use buildings activity for the years ended June 30, 2025 and 2024 is summarized as follows:

2025	Beginning balance	Additions	Retirements	Ending balance
Buildings and improvements	\$ 41,587,218	\$ 127,109	\$ -	\$ 41,714,327
Furnishings and equipment	2,135,024	39,113	(35,930)	2,138,207
	<u>43,722,242</u>	<u>166,222</u>	<u>(35,930)</u>	<u>43,852,534</u>
Less accumulated amortization:				
Building and improvements	(3,678,932)	(1,276,925)	-	(4,955,857)
Furnishings and equipment	(1,242,153)	(430,665)	28,146	(1,644,672)
	<u>(4,921,085)</u>	<u>(1,707,590)</u>	<u>28,146</u>	<u>(6,600,529)</u>
Right to use buildings, net	<u>\$ 38,801,157</u>	<u>\$ (1,541,368)</u>	<u>\$ (7,784)</u>	<u>\$ 37,252,005</u>
2024	Beginning balance	Additions	Retirements	Ending balance
Buildings and improvements	\$ 41,587,218	\$ -	\$ -	\$ 41,587,218
Furnishings and equipment	2,135,024	-	-	2,135,024
	<u>43,722,242</u>	<u>-</u>	<u>-</u>	<u>43,722,242</u>
Less accumulated amortization:				
Building and improvements	(2,415,523)	(1,263,409)	-	(3,678,932)
Furnishings and equipment	(815,399)	(426,754)	-	(1,242,153)
	<u>(3,230,922)</u>	<u>(1,690,163)</u>	<u>-</u>	<u>(4,921,085)</u>
Right to use buildings, net	<u>\$ 40,491,320</u>	<u>\$ (1,690,163)</u>	<u>\$ -</u>	<u>\$ 38,801,157</u>

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**Notes to Financial Statements
For the Years Ended June 30, 2025 and 2024**

4. BONDS PAYABLE

Bonds payable consists of the following as of June 30,:

	2025	2024
Bonds payable:		
Series 2020 Term bonds bearing interest between 4% and 5% and payable in annual sinking fund installments from July 1, 2025 through July 1, 2055	\$ 43,925,000	\$ 44,455,000
Unamortized issue premium	4,419,513	4,663,142
Unamortized issue discount	(163,896)	(172,930)
Total Bonds Payable	48,180,617	48,945,212
Less: current portion	(600,000)	(530,000)
Bonds Payable, less current portion	\$ 47,580,617	\$ 48,415,212

The bonds are secured by a deed of trust on the Project and a general assignment of related revenues and deposits. They are limited obligations of MEDCO and are payable solely from the Project's revenues, as defined in the trust indenture.

On February 26, 2020, the Project issued \$44,915,000 of Series 2020 bonds. The proceeds of the issuance were used to pay for the acquisition, construction, furnishing and equipping of the facility.

The Series 2020 bonds bear interest at rates ranging from 4.0% to 5.0% and require annual principal payments through July 1, 2055. Interest on the Series 2020 bonds is payable semiannually on January 1 and July 1 and was approximately \$1,900,000 and \$1,910,600 for the years ended June 30, 2025 and 2024, respectively. The original issue premium and discount are being amortized using the effective interest method over the term of the bonds.

In accordance with the trust indenture, the Project is required to produce a coverage ratio, as defined, of not less than 1.20 as of the last day of each fiscal year. Failure to meet or exceed the required coverage ratio is not an event of default under the trust indenture; however in the event the coverage ratio is lower than required, MEDCO is required to use its best efforts to increase fees, rates and rentals and, in certain circumstances, to engage a management consultant to make recommendations with respect to improvements or changes in the operations of the Project. The Project met the coverage ratio requirement for the year ended June 30, 2025. The Project did not meet the coverage ratio for the year ended June 30, 2024 and a management consultant was retained during the year ended June 30, 2025.

The Project obtained a bond rating of BB+/Negative and BBB-/Stable as of June 30, 2025 and 2024, respectively.

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**Notes to Financial Statements
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4. BONDS PAYABLE – continued

Future payments on bonds payable are due as follows as of June 30,:

Year ending June 30,:	Total	Principal	Interest
2026	\$ 2,477,400	\$ 600,000	\$ 1,877,400
2027	2,522,000	670,000	1,852,000
2028	2,568,700	745,000	1,823,700
2029	2,578,100	785,000	1,793,100
2030	2,576,100	815,000	1,761,100
2031-2035	12,865,100	4,585,000	8,280,100
2036-2040	12,846,600	5,580,000	7,266,600
2041-2045	12,823,000	6,790,000	6,033,000
2046-2050	12,793,000	8,260,000	4,533,000
2051-2055	12,710,975	10,170,000	2,540,975
2056	5,048,125	4,925,000	123,125
	81,809,100	43,925,000	37,884,100
Plus: Series 2020 unamortized bond premium	4,419,513	4,419,513	-
Less: Series 2020 unamortized bond discount	(163,896)	(163,896)	-
	<u>\$ 86,064,717</u>	<u>\$ 48,180,617</u>	<u>\$ 37,884,100</u>

Activity in bonds payable for the years ended June 30, 2025 and 2024 is summarized as follows:

	Bonds Payable
Balance June 30, 2023	\$ 49,643,054
Principal payments	(460,000)
Amortization of bond issue premium	(247,003)
Amortization of bond issue discount	9,161
Balance June 30, 2024	48,945,212
Principal payments	(530,000)
Amortization of bond issue premium	(243,629)
Amortization of bond issue discount	9,034
Balance June 30, 2025	<u>\$ 48,180,617</u>
Due within one year	<u>\$ 600,000</u>

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5. COMMITMENTS AND CONTINGENCIES

Ground Lease

The land underlying the Project is leased from the State of Maryland on behalf of BSU under a non-cancelable operating lease expiring on the earlier to occur of February 25, 2065 or the date on which the bonds have been fully repaid. Annual rent is equal to 100% of “net available cash flow” released during each lease year, as defined in the trust indenture. Payment of the rent is subordinated to all payments required under the bonds payable and related trust indenture. If on any release date funds are not eligible under the terms of the trust indenture, to distribute the Ground Rent, the Project can draw funds that they deposited in the operating reserve fund. When these funds are not sufficient, the operating reserve fund and MEDCO will advance matching funds to the Project, which bear interest at ten percent. Under the terms of the ground lease agreement, if on any release date the amount of net available cash flow is \$0, then no rent is due. Variable lease costs are recognized in the period in which they are incurred and relate to Ground Rent, taxes, utilities and operating expenses. Upon the expiration of the lease, the Project shall surrender and deliver up possession of the student housing facilities and any fixtures, structures, and other improvements thereon, subject to and without any liability on the part of the Project for the then existing condition and state of repair of such property excepting the Project’s obligations, as defined in the lease agreement.

Ground rent expense was \$0 and \$262,080, for the years ended June 30, 2025 and 2024, respectively.

The lease provides various conditions and restrictions on the use, operation and maintenance of the Project and provides the University System of Maryland, on behalf of BSU, an option to purchase the Project improvements for a price of \$1 plus the outstanding balance of the bonds payable (or other permitted debt) at any time during the lease term. Title to the Project improvements will revert to the University System of Maryland upon termination of the lease.

In accordance with the Ground Lease Agreement, a Memorandum of Understanding effective July 2, 2003, and an Amended and Restated Memorandum of Understanding effective April 2, 2007, the Lessee (MEDCO) shall create, hold and maintain a single fund for all Projects, referred to in each Ground Lease as the operating reserve fund to be held and used in accordance with each Ground Lease and Memorandum.

From monies which otherwise would be rent, MEDCO is authorized to make, on behalf of the Projects, annual deposits to the operating reserve fund on or before November 30 of each year in the amount of \$20,000 for each of BSU, Salisbury University and the University of Maryland, Baltimore Projects, and commencing in November 2009, \$20,000 for the Towson University Project, and commencing in November 2011, \$40,000 for the University of Maryland, College Park Project; provided however, if the deposit of the full amount would cause the operating reserve fund to exceed the maximum amount per the Amended and Restated Memorandum of Understanding, the amount deposited under each ground lease shall be reduced proportionately. As of June 30, 2025 and 2024, \$20,000 of deposits have been made by MEDCO on behalf of the Project to the operating reserve fund.

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**Notes to Financial Statements
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5. COMMITMENTS AND CONTINGENCIES

Litigation

Lawsuits and claims are filed against the Project from time to time in the ordinary course of business. The Project does not believe that any lawsuits or claims pending against the Project, individually or in the aggregate, are material, or will have a material adverse effect on the Project's financial condition or results of operations.