# CHESAPEAKE BAY CONFERENCE CENTER, A PROJECT OF MARYLAND ECONOMIC DEVELOPMENT CORPORATION

Management's Discussion and Analysis and Financial Statements Together with Independent Auditors' Report For the Years Ended June 30, 2022 and 2021

# CHESAPEAKE BAY CONFERENCE CENTER, A PROJECT OF MARYLAND ECONOMIC DEVELOPMENT CORPORATION (MEDCO)

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## Management's Discussion and Analysis For the Years Ended June 30, 2022 and 2021

As management of Chesapeake Bay Conference Center (the Project), a project of Maryland Economic Development Corporation (MEDCO), we offer readers of the Project's financial statements this narrative overview and analysis of the financial activities of the Project for the fiscal years ended June 30, 2022 and 2021. Management's Discussion and Analysis (MD&A) is designed to (a) assist the reader in focusing on significant financial issues, (b) provide an overview of the Project's financial activity, and (c) identify changes in the Project's financial position. We encourage readers to consider the information presented here in conjunction with the Project's financial statements and accompanying notes.

### **Financial Highlights**

The financial highlights for the year ended June 30, 2022 were as follows:

- Pursuant to the terms of a restated and amended forbearance agreement, effective July 1, 2021 and most recently amended and extended to December 31, 2022, a proposed budget through December 31, 2022 was prepared and submitted to the Trustee for approval. Upon approval of the budget by the Trustee, the Project is to incur expenses and expend funds only to the extent per category and within the times set forth in the approved cash flow budget. In addition, any amounts not spent within one month can be expended in a subsequent month subject to adjustments, as defined in the agreement. The restated and amended forbearance agreement contains target amounts for gross revenues, net operating income, and cumulative cash flow. If the Project fails to satisfy these target amounts in any month, it shall constitute a forbearance termination event. Upon the occurrence of a forbearance termination event, the forbearance granted shall immediately and automatically terminate, and the Trustee shall have available to it all rights and remedies specified under the forbearance agreement, any of the bond documents, or under applicable law (Note 6). The first amendment to the amended and restated forbearance agreement, effective August 31, 2021, amends the transfer of funds to specific reserves in connection with the capital budget, as stipulated in the agreement.
- As a result of the lack of funds available to adequately fund the debt service trust accounts as provided for under the trust indenture, the \$7,270,000 senior debt principal payment that was due December 1, 2021 was not made. However, as a result of increases in operating revenues during the year end June 30, 2022, payments totaling \$3,809,000 were made toward previously deferred senior debt interest payments. During the forbearance period no payments of interest were to be made from the debt service reserve fund unless directed by the bondholders. Upon expiration of the forbearance period, the deficiency between the interest and principal payments required to be made under the terms of the trust indenture and the amount available to be paid from funds deposited in the debt service trust accounts during the forbearance period shall become immediately due and payable. As of June 30, 2022, interest of \$8,120,000 and principal of \$48,290,000 are recorded as current liabilities as they become due and payable upon expiration of the restated and amended forbearance agreement.
- The Project's net position is a deficit of \$218,920,000 as of June 30, 2022, as a result of the Project's cumulative excesses of depreciation and amortization and net non-operating expenses, primarily interest expense, over operating income (loss) on an annual basis since the Project opened.
- Net deficit decreased by \$51,184,000 as a result of the Project's operating income of \$3,569,000 and net non-operating revenues of \$47,615,000, primarily due to the gain on extinguishment of management fee payable of \$61,034,000 related to deferred management fees (Note 1).

### Management's Discussion and Analysis For the Years Ended June 30, 2022 and 2021

#### Financial Highlights - continued

The financial highlights for the year ended June 30, 2021 were as follows:

- As a result of COVID-19 (Note 8), and numerous federal and state measures implemented to mitigate the effect of the outbreak, the Project operated with limitations on occupancy, pool capacity, spa hours and food and bar service among others during the year ended June 30, 2021. Pursuant to a fourteenth amendment, the forbearance agreement effective May 1, 2014, was amended and extended to June 30, 2021. In addition to providing for a partial deferral of interest and principal payments owed under the bonds, the agreement allowed for the use of funds and accounts held under the trust indenture and in the capital reserve fund for payment of specified accounts payable and operating expenses. In accordance with the terms of the fourteenth amendment, effective December 31, 2020, a proposed budget through June 30, 2021 was prepared and submitted to the Trustee for approval. Upon approval of the budget by the Trustee, the Project was to incur expenses and expend funds only to the extent per category and within the times set forth in the approved cash flow budget. In addition, any amounts not spent within one month could be expended in a subsequent month, subject to adjustments. The fourteenth amendment also eliminated, through June 30, 2021, the covenants requiring the Project to maintain certain levels of production, gross revenue and net operating income and cash flow targets.
- As a result of the lack of funds available to adequately fund the debt service trust accounts as provided for under the trust indenture, the \$6,925,000 senior debt principal payment and the \$3,809,000 senior debt interest payment that were due December 1, 2020 were not made and the \$3,809,000 senior debt interest payment that was due June 1, 2021 was only partially made. During the forbearance period no payments of interest were to be made from the debt service reserve fund unless directed by the bondholders. Upon expiration of the forbearance period, the deficiency between the interest and principal payments required to be made under the terms of the trust indenture and the amount available to be paid from funds deposited in the debt service trust accounts during the forbearance period shall become immediately due and payable. As of June 30, 2021, interest of \$11,929,000 and principal of \$41,020,000 are recorded as current liabilities as they become due and payable upon expiration of the restated and amended forbearance agreement.
- The Project's net position is a deficit of \$270,104,000 as of June 30, 2021, as a result of the Project's cumulative excesses of depreciation and amortization and net non-operating expenses, primarily interest expense, over operating income (loss) on an annual basis since the Project opened.
- The total net deficit increased by \$22,605,000 as a result of the Project's loss incurred in 2021. The Project's operating loss decreased by \$2,671,000 in 2021 compared to 2020.

#### **Overview of the Financial Statements**

This MD&A is intended to serve as an introduction to the Project's financial statements. The Project is intended to be a self-supporting entity and follows enterprise fund reporting; accordingly, the financial statements are presented using the economic resources measurement focus and accrual basis of accounting. Enterprise fund statements offer short-term and long-term financial information about the activities and operations of the Project. These statements are presented in a manner similar to a private business, such as a commercial real estate project. The Project's statements consist of two parts; the financial statements and notes to the financial statements.

### Management's Discussion and Analysis For the Years Ended June 30, 2022 and 2021

#### **The Financial Statements**

The Project's financial statements are designed to provide readers with a broad overview of its finances in a manner similar to a private-sector business.

The statements of net position present information on all of the Project's assets and deferred outflows of resources and liabilities and deferred inflow of resources, with the difference reported as net position. In 1999, MEDCO issued limited obligation revenue bonds to provide capital financing for development of a hotel and conference center, a marina, a golf course and related facilities located in Cambridge, Maryland. The proceeds were deposited with a Trustee and invested, generally in United States Government or agency securities, guaranteed investment contracts or repurchase agreements, until disbursed for the acquisition or construction of capital assets, to support operations or for certain required reserves. In 2004, MEDCO issued a limited obligation surcharge revenue bond to settle disputes relating to construction costs.

In 2006, MEDCO issued limited obligation revenue bonds to defease the 1999 bonds and provide funding for certain capital improvements.

The revenue bonds were issued in MEDCO's name; however, neither MEDCO nor the State of Maryland has any obligation for the debt beyond the resources provided by the operations of the Project.

The statements of revenues, expenses and changes in net position present the operating activities of the Project and sources of non-operating revenues and expenses.

The statements of cash flows present summarized sources and uses of funds for the Project. Cash flows from operating activities generally represent the results of operating the hotel/conference center and golf course, exclusive of interest income and expense. Cash flows from capital and related financing and investing activities generally reflect the proceeds from incurrence of debt obligations, the subsequent investment in the Project, periodic principal and interest payments on the debt and lease obligations and earnings on investments.

#### Notes to the Financial Statements

The notes provide additional information that is essential to a full understanding of the data provided in the financial statements. The notes to the financial statements can be found on pages 15-30 of this report.

### Management's Discussion and Analysis For the Years Ended June 30, 2022 and 2021

#### Financial Analysis of Chesapeake Bay Conference Center

The following table summarizes the Project's financial position as of June 30,:

	2022	2021	2020
Current assets	\$ 14,058,425	\$ 13,274,260	\$ 7,908,488
Net right-of-use and capital assets	81,439,015	87,739,085	69,672,677
Other assets	2,057,395	2,056,241	2,056,027
Total Assets	\$ 97,554,835	\$ 103,069,586	\$ 79,637,192
Deferred outflow of resources	\$ 2,510,004	\$ 2,967,397	\$ 3,455,404
Current liabilities	\$ 174,208,743	\$ 221,592,098	\$ 190,719,216
Non-current liabilities	144,775,822	154,548,640	139,872,173
Total Liabilities	\$ 318,984,565	\$ 376,140,738	\$ 330,591,389
Invested in capital assets, net of related debt	(139,952,155)	(133,102,964)	(99,510,427)
Unrestricted net deficit	(78,967,571)	(137,000,791)	(147,988,366)
Total Net Deficit	\$(218,919,726)	\$(270,103,755)	\$(247,498,793)

Significant factors in the changes in the Project's financial position for the year ended June 30, 2022 include:

- Current assets increased \$784,000 primarily as a result of increases in accounts receivable of \$2,851,000 and fund for replacement and additions of furnishings and equipment of \$1,062,000 due to increases in billings and cash flow as occupancy continued to increase over prior years. These increases were partially offset by a decrease in deposits with bond trustee of \$3,075,000 primarily as a result of funds on deposit being used to make additional interest payments toward deferred senior interest.
- The \$6,301,000 decrease in net right-of-use and capital assets resulted from current year depreciation and amortization of \$7,463,000 and asset retirements, net of \$192,000, partially offset by capital expenditures of \$1,355,000.
- Current liabilities decreased by \$47,383,000 primarily as a result of the gain on extinguishment of management fee payable related to deferred management fees that had been accrued at June 30, 2021 in the amount of \$59,987,000 (Note 1) and additional interest payments made toward deferred senior interest of \$3,809,000. These decreases were partially offset by an increase in the lease liability of \$1,939,000, additional accruals for interest payable and management and service fees of \$6,903,000 and an increase in the current portion of bond principal of \$7,925,000. The increase in the current portion of bond principal of \$7,925,000. The increase in the current portion of bond principal was the result of the Project not being able to fully fund the amounts due during the year ended June 30, 2022.

## Management's Discussion and Analysis For the Years Ended June 30, 2022 and 2021

#### Financial Analysis of Chesapeake Bay Conference Center – continued

- Non-current liabilities decreased \$9,773,000 as a result of ground rent payments becoming current for the Project of \$2,014,000 and the scheduled debt service payment becoming current of \$7,925,000, net of current year amortization of the bond issue discount, which totaled \$166,000.
- Total net position increased \$51,184,000 as a result of the Project's net operating income of \$3,569,000 and net non-operating revenue of \$51,184,000, primarily due to the gain on extinguishment of management fee payable related to the deferred management fees (Note 1), for the year.

Significant factors in the changes in the Project's financial position for the year ended June 30, 2021 include:

- Current assets increased \$5,366,000 primarily as a result of increases in deposits with bond trustee of \$3,617,000, cash of \$1,360,000, and accounts receivable of \$508,000 as transient occupancy and revenue continue to increase as travel restrictions due to COVID-19 were lifted.
- The \$18,066,000 increase in net right-of-use and capital assets is primarily due to the recognition of a right-of-use asset of \$25,928,000, due to the adoption of Government Accounting Standards Board (GASB) Statement No. 87, *Leases* and capital expenditures of \$285,000, partially offset by current year depreciation and amortization of \$8,147,000.
- Current liabilities increased by \$30,873,000 primarily as a result of the recognition of a lease liability of \$28,949,000, due to the adoption of GASB Statement No. 87, additional accruals for interest payable and management and service fees of \$32,468,000 and an increase in the current portion of bond principal of \$7,545,000. The increase in the current portion of bond principal and interest payable was the result of the Project not being able to fully fund the amounts due during the year ended June 30, 2021. There were also increases in accounts payable of \$861,000, sales tax of \$376,000, and advance deposits of \$222,000 as revenue and expenses increased during the period April-June 2021 as compared to April-June 2020 as operations were temporarily suspended during this time in 2021 due to COVID-19 restrictions. These increases were slightly offset by the derecognition of accrued ground rent, which totaled \$39,589,000, due to the implementation of GASB Statement No.87.
- Non-current liabilities increased \$14,676,000 primarily due to the recognition of a lease liability of \$22,045,000 due to the adoption of GASB Statement No.87 and offset by the scheduled debt service payment becoming current of \$7,545,000, net of current year amortization of the bond issue discount, which totaled \$177,000.
- Total net position decreased \$22,605,000 as a result of the Project's net operating loss of \$9,332,000 and net non-operating expenses of \$13,273,000 for the year.

## Management's Discussion and Analysis For the Years Ended June 30, 2022 and 2021

## Financial Analysis of Chesapeake Bay Conference Center – continued

The following table summarizes the Project's revenues and expenses for the years ended June 30,:

	2022	2021	2020
Operating Revenues:			
Room rental	\$ 22,028,566	\$ 13,929,712	\$ 13,409,901
Food and beverage	15,333,825	6,914,235	11,502,101
Spa	1,091,134	804,701	1,019,480
Golf	1,519,607	1,276,763	1,005,951
Other	2,312,504	1,385,589	1,860,940
Total Operating Revenues	42,285,636	24,311,000	28,798,373
Operating Costs and Expenses:			
Room rental	4,350,959	2,520,599	2,944,833
Food and beverage	9,717,755	4,934,582	7,382,323
Spa	846,579	625,742	782,203
Golf	1,123,030	884,452	881,724
Other	1,590,642	955,827	1,239,922
Undistributed Costs and Expenses:			
Property operating costs	3,311,020	2,553,665	2,962,335
Management and service fees	3,345,002	8,221,093	7,804,188
Administrative and general	4,338,186	2,970,448	4,212,315
Sales and marketing	2,630,199	1,830,195	2,644,828
Ground rent (Note 2)	-	-	3,491,236
Depreciation and amortization	7,462,943	8,146,739	6,455,444
Total Costs and Expenses	38,716,315	33,643,342	40,801,351
Operating Income (Loss)	3,569,321	(9,332,342)	(12,002,978)
Net Non-operating Revenues (Expenses)	47,614,708	(13,272,620)	(10,173,196)
Change in Net Position	51,184,029	(22,604,962)	(22,176,174)
Net Position, beginning of year	(270,103,755)	(247,498,793)	(225,322,619)
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Net Position, end of year	\$(218,919,726)	\$(270,103,755)	\$(247,498,793)

## Management's Discussion and Analysis For the Years Ended June 30, 2022 and 2021

#### Financial Analysis of Chesapeake Bay Conference Center – continued

Significant factors in the results for the year ended June 30, 2022 include:

- Room rental revenue increased \$8,099,000. Occupancy and room rental rates have continued to increase post COVID-19 as a result of increased travel demand and an increase in group bookings and returning business from the COVID-19 period.
- Food and beverage revenue increased \$8,420,000 as a result of increases in group and banquet business due to increased travel demand post COVID-19.
- Room rental expenses increased \$1,830,000 and food and beverage expenses increased \$4,783,000 as a result of increases in staffing to handle, accommodate and acquire additional business and food and beverage purchasing and prices.
- Property operating costs, administrative and general and sales and marketing expenses increased \$2,925,000 primarily due to supply chain challenges and inflation.
- Management and service fees decreased \$4,876,000 as a result of decreases in fees of \$1,813,000 and interest expense recognized on deferred fees of \$3,167,000 due to the new management agreement with Hyatt Hotels Corporation of Maryland. These decreases were partially offset by scheduled increases in fees and interest expense recognized on deferred service and asset management fees of \$104,000 (Note 1).

Significant factors in the results for the year ended June 30, 2021 include:

- Room rental revenue increased \$520,000. Transient occupancy and room rental rates have continued to increase as travel restrictions due to COVID-19 were lifted.
- Food and beverage revenue decreased \$4,588,000 as group business decreased due to government and state mandated restrictions on various size gatherings during the year in response to COVID-19.
- Room rental expenses decreased \$424,000 and food and beverage expenses decreased \$2,448,000 as a result of decreases in staffing and food and beverage service in response to COVID-19.
- Property operating costs, administrative and general and sales and marketing expenses decreased \$2,465,000 primarily due to cost savings measures put in place in response to COVID-19.
- Management and service fees increased \$417,000 as a result of scheduled increases in fees and increased interest expense recognized on deferred fees.
- Ground rent expense decreased \$3,491,000 due to the adoption of GASB Statement No. 87 (Note 2).

### Management's Discussion and Analysis For the Years Ended June 30, 2022 and 2021

#### **Capital Asset and Debt Administration**

#### Capital Assets

In 1999, MEDCO was requested to assist in the development of a golf course and hotel/conference center in Cambridge, Maryland through issuance of its tax-exempt revenue bonds. The proceeds of the bonds were used for the initial design, construction and furnishing of the Project.

Capital expenditures in 2022 were for improvements to the facilities, totaling \$745,000, and repairs made to the pier totaling \$610,000. There were \$285,000 in capital expenditures in 2021 primarily for improvements to the facilities. Additional information relating to capital assets is provided in Note 4 to the financial statements.

#### Debt

The Project had total debt outstanding of \$179,471,000 and \$178,848,000 as of June 30, 2022 and 2021, respectively. None of this debt is backed by the full faith and credit of the State of Maryland or MEDCO. The debt is secured solely by the revenues of the Project and deposits with the bond trustee.

There were no major increases to debt during the years ended June 30, 2022 and 2021. As a result of the lack of funds available to adequately fund the debt service trust accounts, senior debt principal payments of \$7,270,000, \$6,6925,000, \$6,650,000, \$5,995,000, \$5,380,000, \$4,810,000, \$4,270,000, \$3,715,000 and \$3,275,000 that were due December 1, 2021, 2020, 2019, 2018, 2017, 2016, 2015, 2014 and 2013, respectively, were not made. During the year ended June 30, 2022, additional senior debt interest payments totaling \$3,809,000 were made toward \$11,929,000 of senior debt interest payments that had not been made in prior years due to the lack of funds available to adequately fund the debt service trust accounts. As of June 30, 2022, accrued interest includes \$8,120,000 for senior debt interest payments not made in prior years. At the direction of the 2006 Senior Series A and B bondholders, a forbearance agreement was entered into May 1, 2014 by MEDCO and the Trustee. The forbearance agreement, through a series of amendments and an amendment and restatement entered into July 1, 2021, and subsequent amendments, was extended to December 31, 2022. Additional information relating to debt is provided in Note 6 to the financial statements.

#### **Contacting Management of MEDCO**

This report is designed to provide Maryland citizens and taxpayers, and our customers, clients, investors and creditors, with a general overview of the finances of the Project. If you have questions about this report or need additional information, contact Maryland Economic Development Corporation, 7 Saint Paul Street, Suite 940, Baltimore, MD 21202.



#### **Independent Auditors' Report**

To the Board of Directors of Maryland Economic Development Corporation:

#### Opinion

We have audited the accompanying financial statements of Chesapeake Bay Conference Center (the Project), a project of Maryland Economic Development Corporation (MEDCO), as of and for the years ended June 30, 2022 and 2021, and the related notes to the financial statements, as listed in the table of contents.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Chesapeake Bay Conference Center as of June 30, 2022 and 2021, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Chesapeake Bay Conference Center and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Responsibility of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Chesapeake Bay Conference Center's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Chesapeake Bay Conference Center's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Chesapeake Bay Conference Center's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

#### Substantial Doubt about the Project's Ability to Continue as a Going Concern

The accompanying financial statements have been prepared assuming that the Project will continue as a going concern. As discussed in Note 8 to the financial statements, the Project has suffered recurring losses from operations, has a negative net position, and its current liabilities significantly exceed its current assets. These conditions raise substantial doubt about its ability to continue as a going concern at June 30, 2022. Management's evaluation of the events and conditions and management's plans regarding those matters are also described in Note 8. The financial statements do not include any adjustments that might result from the outcome of this uncertainty. Our opinion is not modified with respect to this matter.

#### **Change in Accounting Principle**

As discussed in Note 1 to the financial statements, in 2022 the Project adopted new accounting guidance, GASB No.87, *Leases*. Our opinion is not modified with respect to this matter.

### **Emphasis of Matter**

As discussed in Note 1, the financial statements present only the financial position, changes in financial position and cash flows of the Project and do not purport to, and do not present fairly the financial position of MEDCO as of June 30, 2022 and 2021, the changes in its financial position and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

#### **Report on Supplementary Information**

Accounting principles generally accepted in the Unites States of America require that the management's discussion and analysis on pages 1-8 be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

SCEH Attest Services, P.C.

October 19, 2022

		nents of Net Position 2021
As of June 30,	2022	(as restated)
Assets		
Current Assets:		
Cash and cash equivalents	\$ 1,734,835	\$ 1,883,73
Fund for replacement of and additions to furnishings and equipment	1,476,041	413,93
Deposits with bond trustees - restricted	6,545,359	9,620,08
Accounts receivable, net of allowance for doubtful accounts of		
\$22,686 and \$11,936, respectively	3,747,788	896,92
Interest receivable	4,004	,
Hotel inventory	367,151	257,89
Prepaid expenses and other assets	183,247	201,61
Total Current Assets	14,058,425	13,274,26
Non-current Assets:		
Deposits with bond trustees - restricted	2,057,395	2,056,24
Right-of-use assets, net of accumulated amortization of \$3,264,640 and \$1,624,450, respectively	22,663,198	24,303,38
Capital assets:	22,005,190	21,000,0
Buildings and improvements	132,605,166	132,332,50
Furnishings and equipment	21,963,865	21,765,50
Construction in progress	21,905,805	103,79
construction in progress	154,569,031	154,201,85
Less: accumulated depreciation	95,793,214	90,766,10
Net Capital Assets	58,775,817	63,435,69
Total Non-current Assets	83,496,410	89,795,32
Total Assets	97,554,835	103,069,58
Deferred Outflow of Resources		
Deferred advance refunding cost	2,510,004	2,967,39
Liabilities and Net Deficit		
Current Liabilities:		
Accounts payable and other accrued expenses	3,100,494	2,723,6
Sales taxes payable	530,720	435,24
Related party payable	11,000	50,04
Advance deposits	2,330,165	2,441,33
Accrued interest	56,963,581	56,120,12
Deferred management and service fees payable	22,728,766	81,142,20
Lease liability	30,889,017	28,949,47
Long-term debt	57,655,000	49,730,00
Total Current Liabilities	174,208,743	221,592,09
Non-current Liabilities:		
Lease liability	20,031,186	22,044,74
Long-term debt	124,325,971	132,085,23
Related party payable	418,665	418,6
Total Non-current Liabilities	144,775,822	154,548,64
Total Liabilities	318,984,565	376,140,7
Commitments and Contingencies (Note 6, 7 and 8)		
8		
Net Deficit:		
Net Deficit:	(139,952,155)	(133,102.9)
	(139,952,155) (78,967,571)	(133,102,90 (137,000,79

The accompanying notes are an integral part of these financial statements.

	•	2022	2021
For the Years Ended June 30,		2022	(as restated)
Operating Revenues:	<b>•</b>		<b>* * * * * * * * * *</b>
Room rental	\$	22,028,566	\$ 13,929,712
Food and beverage		15,333,825	6,914,235
Spa		1,091,134	804,701
Golf		1,519,607	1,276,763
Other		2,312,504	1,385,589
Total Operating Revenues		42,285,636	24,311,000
Operating Costs and Expenses:			
Room rental		4,350,959	2,520,599
Food and beverage		9,717,755	4,934,582
Spa		846,579	625,742
Golf		1,123,030	884,452
Other		1,590,642	955,827
Undistributed Costs and Expenses:		2 211 020	2 552 ((5
Property operating costs		3,311,020	2,553,665
Management and service fees		3,345,002	8,221,093
Administrative and general		4,338,186	2,970,448
Sales and marketing		2,630,199	1,830,195
Depreciation and amortization		7,462,943	8,146,739
Total Costs and Expenses		38,716,315	33,643,342
Operating Income (Loss)		3,569,321	(9,332,342)
Non-operating Revenues (Expenses)			
Interest income		10,054	985
Gain (loss) on sale and retirement of capital assets		(191,776)	760
Gain on extinguishment of management fee payable (Note 1)		61,034,190	/00
Other income		110,000	_
Interest expense		(13,347,760)	(13,274,365)
Net Non-operating Revenues (Expenses)		47,614,708	(13,272,620)
Change in Net Position		51,184,029	(22,604,962)
Net Position, beginning of year, as restated		(270,103,755)	(247,498,793)
Net Position, end of year	\$	(218,919,726)	\$(270,103,755)

## Statements of Revenues, Expenses and Changes in Net Position

The accompanying notes are an integral part of these financial statements.

		Stateme	nts o	f Cash Flows
For the Years Ended June 30,		2022	(	2021 (as restated)
Cash Flows from Operating Activities:				
Cash received from guests	\$	39,312,856	\$	24,059,445
Cash paid for operating costs and expenses		(28,318,720)		(16,783,940)
Net Cash Provided by Operating Activities		10,994,136		7,275,505
Cash Flows from Non-capital Financing Activities:				20.040
Advances from (repayments to) related party		(39,048)		39,048
Net Cash Provided by (Used in) Non-capital Financing Activities		(39,048)		39,048
Cash Flows from Capital and Related Financing Activities:				
Construction, development, and equipment expenditures		(1,355,159)		(285,309)
Proceeds from sale of assets		510		760
Settlement proceeds		110,000		-
Net expenditures of fund for replacement of and additions to				
furnishings and equipment		(1,062,109)		24,450
Interest payments on bonds and notes payable		(11,876,932)		(2,078,126)
Net Cash Used in Capital and Related Financing Activities		(14,183,690)		(2,338,225)
Cash Flows from Investing Activities:		2 072 576		(2 (17 147)
Net sales (purchases) of deposits with bond trustees - restricted		3,073,576		(3,617,147)
Interest received		6,129		972
Net Cash Provided by (Used in) Investing Activities Net Increase (Decrease) in Cash and Cash Equivalents		3,079,705 (148,897)		(3,616,175) 1,360,153
Net increase (Decrease) in Cash and Cash Equivalents		(140,097)		1,500,155
Cash and Cash Equivalents, beginning of year		1,883,732		523,579
Cash and Cash Equivalents, end of year	\$	1,734,835	\$	1,883,732
Reconciliation of Operating Income (Loss) to Net Cash Provided by Operating Activities				
Operating income (loss)	\$	3,569,321	\$	(9,332,342)
Adjustments to reconcile operating income (loss) to net cash provided	φ	0,000,021	Ψ	(),002,012)
by operating activities:				
Depreciation and amortization		7,462,943		8,146,739
Provision for (recovery of) doubtful accounts		10,750		(34,468)
Changes in operating assets and liabilities:				
Accounts receivable		(2,861,611)		(473,312)
Hotel inventory		(109,260)		3,422
Prepaid expenses and other assets		18,363		91,235
Accounts payable, accrued expenses				
and deferred fees		2,997,572		8,353,624
Lease liability		(74,012)		-
Accrued interest		(4,239)		(77,578)
Advance deposits		(111,169)		221,757
Sales taxes payable		95,478		376,428
Net Cash Provided by Operating Activities	\$	10,994,136	\$	7,275,505
Non-cash operating and capital and related financing activities:				
Recognition of right-of-use asset (Note 2)	\$	-	\$	25,927,838
Recognition of lease liability (Note 2)	\$	-	\$	50,994,215
Accrued interest expense on the lease liability	\$	2,479,517	\$	1,257,104
Derecognition of accrued ground rent (Note 2)	\$	_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	\$	43,256,221
Gain on extinguishment of management fee payable (Note 1)	\$	61,034,190	\$	
Loss on sales and retirements of assets, net	\$	192,286	\$	-
Amortization of bond issue discount	\$	165,740	\$	176,723
Amortization of deferred advance refunding cost	\$	457,393	\$	488,007

The accompanying notes are an integral part of these financial statements.

## Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND RELATED MATTERS

#### **Ownership and Management**

Chesapeake Bay Conference Center (the Project), located in Cambridge, Maryland, is a project of Maryland Economic Development Corporation (MEDCO). The Project includes a hotel and conference center, a marina, a golf course and related facilities and commenced operations on August 29, 2002.

The land on which the Project is located is leased (Note 7) from Chesapeake Resort, LLC (Chesapeake), which is owned by affiliates of The Clark Construction Group, Inc. (Clark), Quadrangle Development Corporation (Quadrangle) and Hyatt Corporation (HC). As discussed in Note 6, Chesapeake has made loans to the Project. In addition, Clark served as the general contractor for construction of the Project, affiliates of Quadrangle provided development services during construction and have provided asset management services (as discussed below) following commencement of operations and an affiliate of HC is managing the day-to-day operations of the Project. Effective June 30, 2014, QDC Asset Management, LLC. (QDC), an affiliate of Quadrangle, resigned as asset manager.

Effective November 1, 1999, MEDCO entered into a management agreement with Hyatt Hotels Corporation of Maryland (Hyatt), an affiliate of HC, pursuant to which Hyatt provides management, administrative and other services for the Project. Effective September 1, 2006, MEDCO and Hyatt entered into a new management agreement and terminated the original agreement. The new agreement expired on August 31, 2021. The management fee was computed in accordance with the terms of the management agreement and \$2,926,000 was to be paid during the 12 month period ended August 31, 2021. The amounts were subject to annual adjustments to the extent the consumer price index (CPI), as defined, exceeded 3%, applied to all future years. Effective September 1, 2021, MEDCO entered into a Hotel Services Agreement with HC, pursuant to which HC will continue to provide management, administrative and other services for the Project. The agreement expires on August 31, 2036. A hotel services fee is to be paid monthly in equal installments of the fixed annual fee amount in accordance with the terms of the agreement. Concurrent with the execution of the Hotel Services Agreement on September 1, 2021, MEDCO and HC executed a letter agreement under which MEDCO is pursuing a private letter ruling from the IRS regarding compliance with the IRS Guidelines of an alternative variable fee structure for the hotel services fee. If the IRS issues a private letter ruling or other confirmation of compliance of the alternative fee structure, an amendment to the Hotel Services Agreement will be entered into under which the hotel services fee would be modified to a percentage of revenue based fee. Management fee expense totaled \$1,097,000 and \$2,910,200 for the years ended June 30, 2022 and 2021, respectively.

The former management agreement that expired August 31, 2021, provided for the deferral of payment of up to 75% of the management fee. The deferred fees bore interest at 7%, compounded annually, and were subordinated and payable based on the order of priority prescribed in the amended and restated trust indenture. As of June 30, 2021, total deferred management fees and related interest totaled \$59,986,501. Interest expense incurred on deferred management fees totaled \$674,944 and \$3,841,887 for the years ended June 30, 2022 and 2021, respectively. As of June 30, 2022 and 2021, accrued interest included in the deferred management and service fees payable was \$0 and \$28,193,555, respectively.

## Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND RELATED MATTERS - continued

#### **Ownership and Management – continued**

Effective September 1, 2021, MEDCO and HC agreed to a waiver of deferred fees. Under the terms of the letter agreement, HC agreed to forever waive any and all deferred fees, including any and all interest accrued thereon, the total of which the parties agreed was \$61,034,190, to which HC was entitled to under the management agreement. This amount has been recorded as a gain on extinguishment of management fee payable in non-operating revenues in the accompanying statements of revenues, expenses and changes in net position for the year ended June 30, 2022.

Pursuant to the trust indenture relating to the Series 2006 bonds payable, MEDCO is entitled to a service fee for administrative support and other services provided. The service fee for the years ended June 30, 2022 and 2021 was \$465,074 and \$451,528, respectively. The fee is adjusted annually by the greater of 3% of the previous year's fees or 50% of the amount by which the CPI increased during the previous year. The fee is subordinated and payable subject to the provisions of the amended and restated trust indenture, and unpaid fees bear interest at 7% per annum. Since October 11, 2006, no fees have been paid and at June 30, 2022 and 2021 accrued fees and related interest totaled \$8,964,860 and \$8,099,408, respectively. Service fee and related interest expense was \$865,452 and \$819,789 for the years ended June 30, 2022 and 2021, respectively. Interest expense incurred on deferred service fees was \$400,378 in 2022 and \$368,261 in 2021. As of June 30, 2022 and 2021, accrued interest included in deferred management and service fees was \$3,030,421 and \$2,630,043, respectively.

Effective November 1, 1999, MEDCO entered into an asset management agreement with QDC pursuant to which QDC provided asset management services for the Project. The agreement expired on the fourteenth anniversary of the opening date of the Project, if terminated in writing. Otherwise, the agreement automatically renewed for additional one-year periods until the termination of the ground lease with Chesapeake. The unpaid asset management fee bears interest at the prime rate plus 200 basis points (6.75% and 5.25% as of June 30, 2022 and 2021, respectively). The asset management fee is computed in accordance with the terms of the agreement. Effective June 30, 2014, QDC resigned as asset manager and therefore, no future fees are expected to be incurred. As of June 30, 2022 and 2021, deferred and subordinated asset management fees and related interest totaled \$13,763,906 and \$13,056,300, respectively. Accrued interest included in the deferred asset management fee as of June 30, 2022 and 2021 totaled \$7,673,366 and \$6,965,760, respectively. The related interest expense totaled \$707,606 and \$648,278 for the years ended June 30, 2022 and 2021, respectively.

During the year ended June 30, 2008, the Project incurred a liability to MEDCO totaling \$418,665 for amounts paid by MEDCO for remediation of certain capital assets. The liability is non-interest bearing and is subordinate to all the long-term debt and deferred ground rents, lease liabilities, and management and service fees.

## Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND RELATED MATTERS - continued

#### **Basis of Presentation**

The accompanying financial statements present the financial position, changes in financial position and cash flows of the Project based on amounts specifically identifiable in MEDCO's accounting records. The Project is a project of MEDCO and, as such, all financial data presented herein is also included in the financial statements of MEDCO as of and for the years ended June 30, 2022 and 2021. However, the accompanying financial statements present only the Project and do not purport to, and do not, present the financial position of MEDCO as of June 30, 2022 and 2021, and the changes in its financial position and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America. MEDCO utilizes the economic resources measurement focus and the accrual basis of accounting in preparing these financial statements, wherein revenues are recognized when earned and expenses are recognized when incurred. Also, in preparing its financial statements, MEDCO has adopted Government Accounting Standards Board (GASB) Statement No. 62, *Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements*.

#### **Recently Adopted Accounting Principle**

Effective July 1, 2021, the Project adopted GASB Statement No. 87, *Leases*, which modifies the guidance for lease accounting. Under this Statement, a lessee is required to recognize a lease liability and an intangible right-to-use lease asset, with the exception of leases with an original term of 12 months or less, thereby enhancing the relevance and consistency of information about governments' leasing activities. The lease liability should be measured at the present value of payments expected to be made during the lease term (less any lease incentives). The lease asset should be measured at the amount of the initial measurement of the lease liability, plus any payments made to the lessor at or before the commencement of the lease term and certain direct costs. The Project used the retrospective approach to adopt this guidance, which requires a restatement for all prior periods presented.

As a result of the adoption of GASB Statement No. 87, the Project recognized a lease liability of \$50,994,215, which represents the present value of remaining lease payments, and a right-of-use-asset of \$25,927,838 as of July 1, 2020. The right-of-use-asset is measured at an amount equal to the lease liability, plus any payments made to the lessor at or before the commencement of the lease term (Note 2).

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND RELATED MATTERS - continued

#### **Cash and Cash Equivalents**

Short-term investments with maturities of three months or less at the date of purchase are classified as cash equivalents, except that any such investments purchased with funds on deposit with the bond trustee are classified with such deposits.

The Project maintains substantially all of its cash with one commercial bank. Accounts are guaranteed by the Federal Deposit Insurance Corporations (FDIC) up to \$250,000 per depositor.

The Project is required by Section 17-101(d) of the Local Government Article of the Annotated Code of Maryland to collateralize deposits in banks in excess of federal deposit insurance. Satisfactory collateral is enumerated at Section 6-202 of the State Finance and Procurement Article of the Code. As of June 30, 2022 and 2021, bank deposits were properly collateralized.

#### **Hotel Inventory**

Hotel inventory, consisting primarily of food and beverage, is stated at the lower of cost or market. Cost is generally determined by the first-in, first-out (FIFO) method.

#### **Net Position**

Net position is presented as net investments in capital assets or unrestricted. Net investment in capital assets represents the difference between right-of-use assets and capital assets and the related lease liabilities and debt obligations. The unrestricted components of net position represent the net assets available for future operations, including outstanding encumbrances at year end.

### **Revenue Recognition**

Rooms, food and beverage, golf, spa, and other revenues are recognized as earned when services are provided and items are sold.

#### **Accounts Receivable**

The Project extends credit to group customers without requiring collateral. For certain contracts, the Project requires advance deposits prior to services being performed. The Project utilizes the allowance method to provide for doubtful accounts based on historical collections rates and average accounts receivable balances existing during the preceding year. Receivables are written off when it is determined amounts are uncollectible. The balance of the allowance for doubtful accounts as of June 30, 2022 and 2021 was \$22,686 and \$11,936, respectively.

## Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND RELATED MATTERS - continued

#### **Right-Of-Use Assets and Amortization**

The Project has adopted a policy of capitalizing right-of-use assets held under lease liabilities as defined by GASB Statement No. 87. These assets include leased facilities and equipment. The leased assets are recorded at the present value of the leased liability and amortized using a systematic and rational manner over the shorter of the lease term or useful life of the underlying asset. Right-of-use assets are evaluated for impairment on an annual basis.

#### **Capital Assets and Depreciation**

Capital assets are carried at cost including interest, carrying charges, salaries and related costs, and preconstruction costs associated with the development of the Project. Capital assets are evaluated for impairment on an annual basis under the GASB Statement No. 42, *Accounting and Financial Reporting for Impairment of Capital Assets and for Insurance Recoveries* (GASB No.42). GASB No. 42 requires an evaluation of prominent events or changes in circumstances affecting capital assets to determine whether impairment of a capital asset has occurred. Such events or changes in circumstances that may be indicative of impairment include evidence of physical damage, enactment or approval of laws or regulations or other changes in environmental factors, technological changes or evidence of obsolescence, changes in the manner or duration of use of a capital asset, and construction stoppage.

As of June 30, 2022 and 2021, management does not believe that the capital assets of the Project were impaired as set forth in GASB No. 42.

Depreciation of buildings and improvements is computed using the straight-line method over a useful life of 34 years. Furnishings and equipment are depreciated over five years using the straight-line method.

#### Fund for Replacement of and Additions to Furnishings and Equipment

The Hyatt management agreement requires that a fund for replacement of and additions to furnishings and equipment be established. An interest-bearing account is maintained for the fund. At June 30, 2022 and 2021, all bank deposits related to the reserve fund for replacement of furnishings and equipment were properly collateralized in accordance with Section 17-101(d) of the Local Government Article of the Annotated Code of Maryland.

## Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND RELATED MATTERS - continued

#### Fund for Replacement of and Additions to Furnishings and Equipment - continued

Pursuant to the Hyatt management agreement, the amount to be contributed to the fund was equal to 4% of gross receipts, as defined, through June 30, 2008, and 5% from July 1, 2008 through June 30, 2011. From July 1, 2011 through July 1, 2015, the agreement provided for 5% plus additional amounts not in excess of 2% of gross receipts (as MEDCO and Hyatt deem reasonably necessary to meet the current or anticipated capital expenditure needs of the Hotel). Pursuant to the forbearance agreement, effective May 1, 2014 and most recently amended and restated effective June 30, 2022 and during the forbearance period, the amount to be contributed to the fund is capped at 5% of gross receipts. However, the Hyatt may requisition up to an additional \$1,397,804 from the revenue fund for deposit into the capital reserve fund. As of June 30, 2022 and 2021, the reserve fund was underfunded by approximately \$1,341,000 and \$1,259,000, respectively. The shortfall at June 30, 2022 is due to timing of the remittance of contributions for June's revenues and the remaining shortfall as of June 30, 2021. The shortfall at June 30, 2022 has been funded. As of REPORT DATE, the remaining shortfall of approximately \$1,028,000 from 2021 has not been funded.

During the year ended June 30, 2020 the Project used \$1,120,000 of funds for operating needs as stipulated in the amended forbearance agreement due to COVID-19 with no requirement to replace the funds. As of June 30, 2022 the Project has replenished \$750,000 of the funds that had been used during the year ended June 30, 2020 for operating needs.

#### **Transaction Based Taxes**

Transaction based taxes such as sales taxes are billed and collected from customers upon checkout and are remitted to the appropriate government authority on a monthly basis. These taxes are recorded in the financial statements on a net basis.

#### **Deferred Outflows/Inflows of Resources**

A deferred outflow of resources represents a consumption of net position that applies to a future period and will not be recognized as an outflow of resources (expense) until a future period. As of June 30, 2022 and 2021, the Project recognized deferred advance refunding costs as a deferred outflow of resources on the accompanying statements of net position.

A deferred inflow of resources represents an acquisition of net position that applies to a future period and will not be recognized as an inflow of resources (revenue) until that time. As of June 30, 2022 and 2021, the Project did not recognize any deferred inflows.

#### **Classification of Revenues and Expenses**

Revenues and expenses related to the day-to-day activities of the Project are reported as operating revenues and expenses. Other revenues and expenses, consisting primarily of interest income, interest expense, and gain on sale and retirement of capital assets, are reported as non-operating revenues and expenses.

### Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND RELATED MATTERS - continued

#### **Advertising Costs**

Advertising costs are expensed as incurred. Advertising expenses totaled approximately \$972,000 and \$723,000 for the years ended June 30, 2022 and 2021, respectively, and are included in sales and marketing in the accompany statements of revenues, expenses, and changes in net position.

#### **Income Taxes**

MEDCO qualifies for tax-exempt status under Section 501(c)(4) of the Internal Revenue Code and Section 10-104 of the Tax-General Article of the Annotated Code of Maryland. Accordingly, no provision for income taxes or income tax benefits is required.

### 2. RESTATEMENT

The accompanying financial statements as of and for the year ended June 30, 2021 have been restated to recognize the impact of GASB Statement No.87. The effects of the restatement as of and for the year ended June 30, 2021 are as follows:

	As of June 30, 2021				
	As Previously				
Financial Statement Line Item	Reported	Effect of Restatement	As Restated		
Right-of-use-assets, net	\$ -	\$ 24,303,388	\$ 24,303,388		
Lease liability, current	-	28,949,471	28,949,471		
Lease liability, non-current	-	22,044,744	22,044,744		
Accrued ground rent	43,256,221	(43,256,221)	-		
Accrued interest	38,590,647	17,529,478	56,120,125		
Ground rent expense	(3,667,949)	3,667,949	-		
Depreciation and amortization	(6,522,289)	(1,624,450)	(8,146,739)		
Interest expense	(10,189,204)	(3,085,161)	(13,274,365)		
Net position, end of year	(269,139,671)	(964,084)	(270,103,755)		

### Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

### 3. DEPOSITS WITH BOND TRUSTEES

Pursuant to the provisions of the trust indentures relating to the bonds payable (Note 6), deposits with the bond trustees include the following reserve funds and restricted accounts as of June 30,:

	2022	2021
Current assets:		
Revenue fund	\$ 6,490,493	\$ 6,243,252
Interest fund	1,530	3,326,780
Principal fund	52	52
Insurance fund	3	3
Surcharge fund	53,281	50,002
Current Portion	6,545,359	9,620,089
Non-current assets:		
Debt service fund	2,057,395	2,056,241
Non-current Portion	2,057,395	2,056,241
Total Deposits with Bond Trustee	\$ 8,602,754	\$11,676,330

Under the terms of the 2006 trust indenture, all Project revenues, as defined, are deposited to the revenue fund and subject to allocation to other funds in accordance with stated priorities.

Under the terms of the 2004 trust indenture, all surcharges on occupied rooms, as defined, are held for payment of interest and principal on the Hotel Surcharge Revenue bond only.

The trust indentures authorize MEDCO or its trustee bank to invest the deposits as detailed under *Credit Risk* below. Interest earned on these investments was approximately \$10,000 and \$1,000 for the years ended June 30, 2022 and 2021, respectively. Except for mutual funds which are not evidenced by securities, the investment securities are held in safekeeping by the trustees in MEDCO's name.

The deposits with bond trustee may be subject to certain risks, including the following:

*Interest Rate Risk* – The Trustee may make investments in mutual funds that invest in U.S. government securities that can be liquidated at any time to meet the cash flow requirements of the Project and fixed rate investment contracts that are guaranteed as to the face of the investments as a means of managing interest rate risk. As a result, the Project is not subject to interest rate risk.

## Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

#### 3. DEPOSITS WITH BOND TRUSTEES - continued

*Credit Risk* – The Project's trust indenture limits MEDCO's investments to government obligations; federal agencies obligations; certificates of deposit issued by certain banks, trust companies, or savings and loan associations; repurchase agreements for government and agency obligations; direct obligations issued by or on behalf of any state of the United States or political subdivision thereof; commercial paper; United States dollar denominated deposit accounts, federal funds and bankers' acceptances with domestic commercial banks; money market, public sector investment pools so long as MEDCO's deposit does not exceed 5% of the aggregate pool balance at any time; pre-refunded municipal obligations, general obligations of states; or investment agreements. As defined in the trust indenture, certain investments listed above must meet specific requirements to be a qualifying investment, such as high rating qualifications based on information from the major rating agencies, collateralization requirements, guaranteed repayment, and maturity requirements. The Project's investments were in compliance with these limitations as of June 30, 2022 and 2021.

*Concentration of Credit Risk* – MEDCO's investment policy does not limit the amount that may be invested in any one issuer except for public sector pool funds as described under *Credit Risk* above. The Project held no investments in public sector pool funds or commercial paper as of June 30, 2022 or 2021.

*Custodial Risk* – MEDCO is not subject to custodial risk because the money market funds are not evidenced by securities that exist in physical form and all other deposits are held in the Project's name.

The deposits with bond trustees held by the Project consist of an investment in a money market fund that has a remaining maturity of one year or less at the time of purchase. The investment in this fund is valued at cost, which approximates fair value, and is excluded from the scope of GASB 72, *Fair Value Measurement and Application*.

## Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

## 4. CAPITAL ASSETS

Capital asset activity for the years ended June 30, 2022 and 2021 is summarized as follows:

2022	Beginning balance	Additions/ (Placed in Service)	Retirements	Ending balance
Buildings and improvements	\$132,332,503	\$ 714,171	\$ (441,508)	\$132,605,166
Furnishings and equipment	21,765,565	744,779	(546,479)	21,963,865
CIP	103,791	(103,791)		
	154,201,859	1,355,159	(987,987)	154,569,031
Less: accumulated depreciation for:				
Buildings and improvements	(72,483,962)	(3,899,561)	249,220	(76,134,303)
Furnishings and equipment	(18,282,200)	(1,923,192)	546,479	(19,658,911)
	(90,766,162)	(5,822,753)	795,699	(95,793,214)
Net Capital Assets	\$ 63,435,697	\$(4,467,594)	\$ (192,288)	\$ 58,775,817
2021	Beginning balance	Additions	Retirements	<b>Ending</b> balance
Buildings and improvements	\$132,332,503	\$ -	<u>s -</u>	\$132,332,503
Furnishings and equipment	21,683,493	181,518	(99,446)	21,765,565
CIP	21,005,495	103,791	-	103,791
	154,015,996	285,309	(99,446)	154,201,859
Less: accumulated depreciation for:				
Buildings and improvements	(68,601,894)	(3,882,068)	-	(72,483,962)
Furnishings and equipment	(15,741,425)	(2,640,221)	99,446	(18,282,200)
	(84,343,319)	(6,522,289)	99,446	(90,766,162)
Net Capital Assets	\$ 69,672,677	\$(6,236,980)	<u>\$</u> -	\$ 63,435,697

## Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

## 5. RIGHT-OF-USE ASSETS

Right-of-use assets activity for the years ended June 30, 2022 and 2021 is summarized as follows:

	Beginning			Ending
2022	balance	Additions	Retirements	balance
Right-of-use assets	\$25,927,838	\$ -	\$ -	\$25,927,838
Less: Accumulated amortization	(1,624,450)	(1,640,190)		(3,264,640)
Net Right-Of-Use Assets	\$24,303,388	\$ (1,640,190)	\$ -	\$22,663,198
2021	Beginning balance	Additions	Retirements	Ending balance
Right-of-use assets	\$25,927,838	\$ -	\$ -	\$25,927,838
Less: Accumulated amortization		(1,624,450)		(1,624,450)
Net Right-Of-Use Assets	\$25,927,838	\$ (1,624,450)	\$ -	\$24,303,388

## Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

## 6. LONG-TERM DEBT

Long-term debt consists of the following as of June 30,:

	2022	2021
Bonds payable:		
5.00% Series 2006 A bonds payable in annual sinking fund		
installments beginning on December 1, 2012 through		
December 1, 2016	\$ 13,870,000	\$ 13,870,000
5.00% Series 2006 A bonds payable in annual sinking fund		
installments beginning on December 1, 2017 through		
December 1, 2031	122,215,000	122,215,000
5.00% Series 2006 B bonds payable in annual sinking fund		
installments beginning on December 1, 2009 through		
December 1, 2016	2,200,000	2,200,000
5.25% Series 2006 B bonds payable in annual sinking fund		
installments beginning on December 1, 2017 through		
December 1, 2031	13,400,000	13,400,000
9.50% Series 2006 C bonds payable in annual sinking fund		
installments beginning on December 1, 2012 through		
December 1, 2031	7,000,000	7,000,000
4.00% Hotel Surcharge Revenue bond payable in		
semi-annual installments to the extent of available		
funds beginning May 1, 2005 through November 1, 2044	12,000,000	12,000,000
Total bonds payable	170,685,000	170,685,000
Notes payable to Chesapeake:		
Operating deficit loan, interest at the prime rate plus 2% (6.75%		
and 5.25% as of June 30, 2022 and 2021, respectively) with		
monthly payments of principal and interest to the extent of		
"available net revenues" to maturity on November 30, 2029	9,000,000	9,000,000
Supplemental FF&E and pre-opening expenses loan,		
interest at 9% with monthly payments of principal		
and interest to the extent of "available net revenues"		
to maturity on November 30, 2032	3,213,600	3,213,600
Total notes payable to Chesapeake	12,213,600	12,213,600
Total bonds and notes payable	182,898,600	182,898,600
Less: unamortized bond discount	(917,629)	(1,083,369)
Total Long-Term Debt	\$ 181,980,971	\$ 181,815,231

### Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

#### 6. LONG-TERM DEBT – continued

On October 11, 2006, the Project issued \$164,120,000 of its 2006 Senior Series A and B bonds with an average interest rate of 5.00% to advance refund \$127,165,000 of outstanding 1999 Series A and B bonds with an average interest rate of 7.71%. At the same time, the Project exchanged \$7,000,000 of 2006 Junior Series C bonds for \$7,000,000 of 1999 Junior Series C bonds at the same interest rate of 9.5%. Proceeds totaling approximately \$142,830,000 were used to purchase U.S. government securities. These securities were deposited in an irrevocable trust with an escrow agent to provide for all future debt service payments on the 1999 Series bonds. As a result, the advanced refunding met the requirements of an in-substance debt defeasance and the liability for the 1999 Series bonds has been removed from the financial statements.

As a result of the advance refunding, the Project reduced its aggregate debt service payments by approximately \$39,160,000 over the following 25 years and obtained an economic gain of approximately \$25,468,000. The Project recorded a deferred advance refunding cost of \$12,134,853 in accordance with GASB Statement No. 23, *Accounting and Financial Reporting for Refundings of Debt Reported by Proprietary Activities*. The deferred advance refunding cost is the excess of the reacquisition price over the net carrying amount of the 1999 Series bonds on the date of the advance refunding. This cost is amortized to interest expense using the effective interest method over the term of the 2006 Series bonds. In accordance with GASB No. 65, *Items Previously Reported as Assets and Liabilities*, the deferred refunding cost is classified as a deferred outflow of resources on the accompanying statements of net position.

The Series A, Series B and Series C bonds are secured by a deed of trust on the Project and a general assignment of related revenues and deposits. They are limited obligations of MEDCO and payable solely from the Project's revenues as defined in the trust indenture. Interest on the bonds is payable semiannually on December 1 and June 1 and aggregated \$8,283,000 for each of the years ended June 30, 2022 and 2021.

Effective May 1, 2014, MEDCO and the Trustee, at the direction of the directing bondholders, entered into a forbearance agreement during which the Trustee agreed to forbear from exercising remedies under the bond documents arising by reason of specified defaults, as defined. The period of the forbearance was May 1, 2014 until the earlier of (i) occurrence of a default or event of default other than specified defaults under any of the bond documents, (ii) occurrence of a forbearance termination event, as defined, or (iii) August 29, 2014. Pursuant to a fourteenth amendment to forbearance agreement effective December 31, 2020, the agreement was subsequently updated and extended by the parties to June 30, 2021. Upon the occurrence of a forbearance termination event under the agreement, the forbearance granted shall immediately terminate, and the Trustee (on behalf of the bondholders) shall have available to it all rights and remedies specified under the agreement, bond documents, or applicable law. The agreement, to the extent there is no forbearance termination event, provided for a partial deferral of interest and principal payments owed under the bonds. During the forbearance period no payments of interest were to be made from the debt service reserve fund unless directed by the bondholders. Upon expiration of the forbearance period, the deficiency between the interest and principal payments required to be made under the terms of the trust indenture and the amount available to be paid from funds deposited in the debt service trust accounts during the forbearance period were immediately due and payable.

In accordance with the terms of the forbearance agreement, MEDCO retained a consultant. The duties of the consultant were to provide assessment reports relating to the operations, management, sales plan, capital plan, revenue plan and costs plan of the Project.

### Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

#### 6. LONG-TERM DEBT – continued

In accordance with the Series 2006 trust indenture, the Project is required to maintain a revenue coverage ratio, as defined, of not less than 1.25 for each fiscal year. Failure to meet or exceed the required coverage ratio is not an event of default under the indenture; however in the event the coverage ratio is lower than required, MEDCO is required to use its best efforts to increase fees, rates and rentals and, in certain circumstances, to engage a management consultant to make recommendations with respect to improvements or changes in the operations of the Project. Pursuant to the second amendment to restated forbearance agreement, until June 30, 2022, the Project did not comply with the revenue coverage ratio; however, under the indenture this is not an event of default.

Effective July 1, 2021, MEDCO and the Trustee, at the direction of the directing bondholders, entered into a restated and amended forbearance agreement which, pursuant to a third amendment of the restated and amended forbearance agreement, extended the forbearance period to December 31, 2022. In accordance with the amended and restated forbearance agreement, the Project is required to meet certain gross revenue, net operating income and cumulative cash flow targets, as defined. Failure to meet these covenants constitutes a forbearance termination event. Upon the occurrence of a forbearance termination event under the agreement. the forbearance granted shall immediately terminate, and the Trustee (on behalf of the bondholders) shall have available to it all rights and remedies specified under the agreement, bond documents, or applicable law. The agreement, to the extent there is no forbearance termination event, provides for a partial deferral of interest and principal payments owed under the bonds. During the forbearance period no payments of interest are to be made from the debt service reserve fund unless directed by the bondholders. Upon expiration of the forbearance period, the deficiency between the interest and principal payments required to be made under the terms of the trust indenture and the amount available to be paid from funds deposited in the debt service trust accounts during the forbearance period are immediately due and payable. In accordance with the restated and amended forbearance agreement, through December 31, 2022, the Trustee agrees to forbear from exercising remedies under the bond documents arising by reason of the specified defaults.

The Hotel Surcharge Revenue bond is secured by a general assignment of surcharges received on occupied rooms. They are limited obligations of MEDCO and payable solely from the surcharges as defined in the trust indenture. Any unpaid bonds after November 1, 2044 are no longer an obligation of the Project. Interest on the bonds is payable semiannually on November 1 and May 1 and aggregated \$480,000 for each of the years ended June 30, 2022 and 2021.

The notes payable to Chesapeake are unsecured and related payments are subordinate to all payments required to be made under the Series 2006 trust indenture. The operating deficit loan from Chesapeake provided for a maximum advance of \$9,000,000 to be used solely to pay debt service on the bonds payable. Interest on the notes payable to Chesapeake aggregated \$778,000 and \$762,000 for the years ended June 30, 2022 and 2021, respectively.

## Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

#### 6. LONG-TERM DEBT – continued

Future payments on the long-term debt are due as follows as of June 30, 2022:

	Total	Principal	Interest
2023	\$ 64,379,173	\$ 57,655,000	\$ 6,724,173
2024	14,634,498	8,335,000	6,299,498
2025	14,612,380	8,760,000	5,852,380
2026	14,586,734	9,205,000	5,381,734
2027	14,561,409	9,675,000	4,886,409
2028-2032	88,709,784	74,055,000	14,654,784
2033-2037	5,734,384	3,213,600	2,520,784
2038-2042	2,400,000	-	2,400,000
2043-2045	13,120,000	12,000,000	1,120,000
	\$ 232,738,362	\$ 182,898,600	\$ 49,839,762

Long-term debt activity for the years ended June 30, 2022 and 2021 is summarized as follows:

	Bonds payable	Notes payable	Total
Balance June 30, 2020	\$ 169,424,908	\$ 12,213,600	\$ 181,638,508
Amortization of issue discount	176,723		176,723
Balance June 30, 2021	169,601,631	12,213,600	181,815,231
Amortization of issue discount	165,740		165,740
Balance June 30, 2022	\$ 169,767,371	\$ 12,213,600	\$ 181,980,971
Total Long-Term Debt	\$ 169,767,371	\$ 12,213,600	\$ 181,980,971
Due within one year	\$ 57,655,000	\$ -	\$ 57,655,000

#### 7. COMMITMENTS AND CONTINGENCIES

#### Leases

The land underlying the Project is leased from Chesapeake under a non-cancellable operating lease expiring November 30, 2036 or on the termination date, as defined in the lease (ground rent). Rent under the lease totaled \$40,000 per year until opening of the Project on August 29, 2002. Thereafter, the annual rent is based on the fair market value of the land, as defined, and is subject to increase on August 29 of each year by the greater of 3% or 50% of the amount by which the CPI increased during the year. The annual rent is subject to adjustment at the end of the fifth operating year of the Project and at five-year intervals thereafter based on changes in the appraised fair market value of the land; however, the adjusted annual rent cannot be less than 103% of the rent in the preceding year. Payment of the rent is subordinated to all payments required under the Project's Series 2006 trust indenture. Accrued and unpaid ground rent bears interest at 7% annually.

## Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

#### 7. COMMITMENTS AND CONTINGENCIES - continued

#### Leases – continued

The Project also has various noncancelable operating lease agreements for office equipment with expiration dates through October 2026.

During the year ended June 30, 2022, the Project implemented GASB Statement No. 87, which requires both capital and operating leases to be presented on the statements of net position as an amortizable right-of-use asset and a liability to make lease payments. The right-of-use-asset represents the Project's right to use an underlying asset for the lease term and lease liabilities represent the Project's obligation to make lease payments per the lease agreement. The lease liability is measured at the present value of payments expected to be made during the lease term, including variable payments that depend on an index or a rate (less any lease incentives). The lease asset is measured at the amount of the initial measurement of the lease liability, plus any payments made to the lessor at or before the commencement of the lease term and certain direct costs and is amortized over the lease term. The lease liability is measured by using the Project's estimated incremental borrowing rate in determining the present value of the lease payments. The amortization of the discount on the lease liability is reported as interest expense each period. The Project also considered any lease terms that included options to extend or terminate the lease, residual value guarantees, restrictive covenants and lease incentives when valuing the right-of-use assets.

Lease payments due totaled \$1,973,342 and \$1,917,470 for the years ended June 30, 2022 and 2021, respectively. Cumulative accrued lease payments included in the current portion of lease liability in the accompanying statements of net position as of June 30, 2022 and 2021 totaled \$30,889,017 and \$28,949,471, respectively, as payment of the ground rent is subordinate to all payments required under the bonds payable and related trust indenture. Future minimum rent payments for fiscal year 2023 include the accrued but unpaid rents for prior years of approximately \$28,897,000.

Interest expense on accrued lease payments totaled \$1,961,404 and \$1,828,057, for the years ended June 30, 2022 and 2021, respectively, and is recorded in interest expense on the accompanying statements of revenues, expenses and changes in net position. Interest expense on the lease liability totaled \$1,222,413 and \$1,257,104 for the years ended June 30, 2022 and 2021, respectively, and is recorded in interest expense on the accompanying statements of revenues, expenses and changes in net position. Accrued interest on accrued lease payments totaled \$18,237,258 and \$16,275,854 as of June 30, 2022 and 2021, respectively, and is recorded in current liabilities on the accompanying statements of net position.

Cash paid for amounts included in the measurement of the lease liability totaled \$78,251 and \$77,578 for the years ended June 30, 2022 and 2021, respectively. No cash payments were made for ground rent during the years ended June 30, 2022 and 2021. Any cash payments received for ground rent are first applied to accrued interest and then to the amount of the accrued lease payments. The weighted average remaining lease term of the leases is 14.4 years and 15.3 years as of June 30, 2022 and 2021, respectively. The weighted average discount rate of the leases is 5.24% as of June 30, 2022 and 2021, respectively.

## Notes to Financial Statements For the Years Ended June 30, 2022 and 2021

#### 7. COMMITMENTS AND CONTINGENCIES - continued

#### Leases - continued

The following table presents future minimum lease principal and interest as of June 30, 2022:

Year ending June 30,:	Total	Principal	Interest
2023	\$ 32,109,557	\$ 30,889,017	\$ 1,220,540
2024	2,027,673	846,809	1,180,864
2025	2,073,516	936,766	1,136,750
2026	2,135,640	1,048,017	1,087,623
2027	2,197,701	1,165,024	1,032,677
2028-2032	10,916,516	7,907,552	3,008,964
2033-2036	9,733,078	8,127,018	1,606,060
	\$61,193,681	\$ 50,920,203	\$ 10,273,478

#### Litigation

Lawsuits and claims are filed against the Project from time to time in the ordinary course of business. The Project does not believe that any lawsuits or claims pending against the Project, individually or in the aggregate, are material, or will have a material adverse effect on the Project's financial condition or results of operations.

### 8. GOING CONCERN

As indicated in the financial statements, the Project has a negative net position of \$218,920,000 and its current liabilities exceed its current assets by \$160,150,000 at June 30, 2022. In addition, the Project incurred an operating loss of \$9,332,000 during the year ended June 30, 2021, and was directly impacted by COVID-19. Management believes the projected future operating results of the Project will provide the Project with adequate cash flow to meet its operating needs; however, the Project will not be able to make the current principal and interest payments on the bonds, which includes missed principal payments from December 2021, December 2020, December 2019, December 2018, December 2017, December 2016, December 2015, December 2014 and December 2013 should the restated and amended forbearance agreement (Note 6) not be extended past its current expiration date of December 31, 2022. These factors create significant doubt about the Project's ability to continue as a going concern.

The ability of the Project to continue as a going concern is dependent upon a resolution with the bondholders regarding the outstanding bond principal payments. The financial statements do not include any adjustments that might be necessary if the Project is unable to continue as a going concern.